

**GULF CEMENT COMPANY P.S.C.**

**Independent auditor's report and financial statements  
for the year ended 31 December 2016**

## **GULF CEMENT COMPANY P.S.C.**

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## INDEPENDENT AUDITOR'S REPORT

**The Shareholders**  
**Gulf Cement Company P.S.C.**  
**Ras Al Khaimah**  
**United Arab Emirates**

### **Report on the Audit of the Financial Statements**

#### *Opinion*

We have audited the financial statements of **Gulf Cement Company P.S.C. (the "Company") - Ras Al Khaimah, United Arab Emirates**, which comprise the statement of financial position as at 31 December 2016, and the statement of income, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the **Gulf Cement Company P.S.C. - Ras Al Khaimah, United Arab Emirates**, as at 31 December 2016 and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs).

#### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and we have fulfilled our other ethical responsibilities. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgment, were of significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Cont'd...

**INDEPENDENT AUDITOR'S REPORT  
TO THE SHAREHOLDERS OF GULF CEMENT COMPANY P.S.C. (continued)**

*Key Audit Matters (Continued)*

<b>Key Audit Matter</b>	<b>How are audit addressed the key audit matter</b>
<p><b><i>Valuation of investments carried at FVTOCI</i></b></p> <p>Investments carried at fair value through other comprehensive income (FVTOCI) comprise quoted and unquoted investments. The valuation of quoted investments is arrived at by reference to the quoted bid prices in an active market while the valuation of the unquoted investments is arrived at based on the net assets valuation method due to the unavailability of market and comparable information. Net assets values were determined based on the latest audited financial statements.</p> <p>Investments carried at FVTOCI are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the cumulative changes in fair value reserve.</p> <p>We consider the valuation of these FVTOCI investments a key audit matter, given the significant assumptions and judgements involved.</p>	<p>Our procedures to test the valuation of investments carried at FVTOCI and related account of cumulative changes in fair value which is classified under equity included the following:</p> <ul style="list-style-type: none"> <li>• Obtained the list of investments carried at FVTOCI and tested it for accuracy.</li> <li>• Verified the fair values of quoted investments with the quoted active bid prices in the stock exchange in which they are listed.</li> <li>• Reviewed the valuation model used by management to value unquoted investments to ensure that valuation was done in accordance with the applicable standards and suitable for use in determining the carrying value for the purpose of the financial statements.</li> </ul>
<p><b><i>Allowance for slow-moving inventories</i></b></p> <p>Inventories include various types of inventory which are reported at the lower of cost or net realizable value. Assessing net realizable value of inventory is an area of significant judgement, in particular with regard to the estimation of allowance for slow-moving and obsolete inventory.</p> <p>The management has relied upon their experience, physical verification, operational condition and understanding of the nature and use of spare parts, and has accordingly made estimations for allowance for slow moving and obsolete inventory. Since significant judgement is involved in assessing the required allowance, we have identified this as a key area of focus.</p>	<p>Our procedures to test the management estimate of allowance for slow-moving and obsolete inventory included the following:</p> <ul style="list-style-type: none"> <li>• Held meetings with management to understand the procedures undertaken as part of the inventory review and assessment of allowance for slow moving and obsolete items.</li> <li>• Verified the physical existence and good condition of a randomly selected representative sample of the inventory.</li> <li>• Tested the valuation of year end inventory, including challenging judgements considered regarding obsolescence and net realizable value provisions.</li> </ul>

**INDEPENDENT AUDITOR'S REPORT  
TO THE SHAREHOLDERS OF GULF CEMENT COMPANY P.S.C. (continued)**

***Other information***

Management is responsible for the other information. The other information comprises the Directors Report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Responsibility of the Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and their preparation in compliance with the applicable provisions of the UAE Federal Law No. (2) of 2015, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

**Auditor's Responsibility for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- a) Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

**INDEPENDENT AUDITOR'S REPORT  
TO THE SHAREHOLDERS OF GULF CEMENT COMPANY P.S.C. (continued)**

**Auditor's responsibility for the audit of the financial statements (continued)**

- a) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- b) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- c) Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- d) Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**Report on Other Legal and Regulatory Requirements**

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- i) we have obtained all the information we considered necessary for the purposes of our audit;
- ii) the financial statements have been prepared and comply, in all material respects, with the applicable provisions of the UAE Federal Law No. (2) of 2015;
- iii) the Company has maintained proper books of account;
- iv) the financial information included in the Directors' report is consistent with the books of account of the Company;
- v) as disclosed in note 7 to the financial statements, the Company has purchased or invested in shares during the financial year ended 31 December 2016;

**INDEPENDENT AUDITOR'S REPORT  
TO THE SHAREHOLDERS OF GULF CEMENT COMPANY P.S.C. (continued)**

**Report on Other Legal and Regulatory Requirements (continued)**

- vi) note 15 to the financial statements discloses material related party transactions, and the terms under which they were conducted;
- vii) based on the information that has been made available to us nothing has come to our attention which causes us to believe that the Company has contravened during the financial year ended 31 December 2016 any of the applicable provisions of the UAE Federal Law No. (2) of 2015 or of its Articles of Association which would materially affect its activities or its financial position as at 31 December 2016; and
- viii) note 22 to the financial statements discloses the social contributions made during the financial year ended 31 December 2016.

Deloitte & Touche (M.E.)



Signed by:  
Samir Madbak  
Registration No. 386  
8 February 2017  
Sharjah, United Arab Emirates

**Statement of financial position  
at 31 December 2016**

	Notes	2016 AED	2015 AED
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	5	776,914,902	752,019,672
Investment property	6	8,253,725	8,253,725
Trade and other receivables	8	5,500,000	5,500,000
Investments carried at fair value through other comprehensive income (FVTOCI)	7	<u>40,032,243</u>	<u>43,281,919</u>
<b>Total non-current assets</b>		<u>830,700,870</u>	<u>809,055,316</u>
<b>Current assets</b>			
Inventories	9	183,214,656	207,996,537
Trade and other receivables	8	145,749,374	124,658,429
Investments carried at fair value through profit or loss (FVTPL)	7	53,406,004	82,577,106
Bank balances and cash	10	<u>166,398,878</u>	<u>220,804,428</u>
<b>Total current assets</b>		<u>548,768,912</u>	<u>636,036,500</u>
<b>Total assets</b>		<u>1,379,469,782</u>	<u>1,445,091,816</u>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves</b>			
Share capital	11	821,096,820	821,096,820
Treasury shares	11	(451,248)	-
Reserves	12	487,097,612	502,074,473
Cumulative change in fair value - FVTOCI	7	(172,922,454)	(168,184,650)
Retained earnings		<u>50,470,965</u>	<u>60,877,639</u>
<b>Total equity</b>		<u>1,185,291,695</u>	<u>1,215,864,282</u>
<b>Non-current liabilities</b>			
Provision for employees' end of service indemnity	13	11,426,760	11,767,197
Finance lease liability	14	<u>46,275,280</u>	<u>75,686,619</u>
<b>Total non-current liabilities</b>		<u>57,702,040</u>	<u>87,453,816</u>
<b>Current liabilities</b>			
Finance lease liability	14	29,557,149	28,791,078
Trade and other payables	16	<u>106,918,898</u>	<u>112,982,640</u>
<b>Total current liabilities</b>		<u>136,476,047</u>	<u>141,773,718</u>
<b>Total liabilities</b>		<u>194,178,087</u>	<u>229,227,534</u>
<b>Total equity and liabilities</b>		<u>1,379,469,782</u>	<u>1,445,091,816</u>

  
Omar Saqr Al Qasimi  
Chairman

The accompanying notes form an integral part of these financial statements.



**Statement of income  
for the year ended 31 December 2016**

	Notes	2016 AED	2015 AED
Revenue	17	560,604,999	612,426,174
Cost of sales	18	(467,338,071)	(514,932,707)
<b>Gross profit</b>		<b>93,266,928</b>	<b>97,493,467</b>
Other operating income		7,959,293	7,465,917
Selling, general and administrative expenses		(47,287,261)	(48,861,835)
Investment (loss)/income	19	(13,230,442)	3,122,082
Finance cost		(2,908,593)	(3,299,849)
Other income	20	12,315,770	15,519,748
<b>Profit for the year</b>		<b>50,115,695</b>	<b>71,439,530</b>
<b>Basic earnings per share</b>	<b>21</b>	<b>0.06</b>	<b>0.09</b>

The accompanying notes form an integral part of these financial statements.

**Statement of comprehensive income  
for the year ended 31 December 2016**

	<b>2016</b>	<b>2015</b>
	<b>AED</b>	<b>AED</b>
<b>Profit for the year</b>	<u><b>50,115,695</b></u>	<u><b>71,439,530</b></u>
<b>Other comprehensive income :-</b>		
<i>Items that will not be reclassified subsequently to profit or loss</i>		
Board of Directors remuneration	<b>(1,598,000)</b>	<b>(740,319)</b>
(Loss)/profit on disposal of investment at FVTOCI	<b>(2,516)</b>	<b>19,323</b>
Decrease in fair value of investments at FVTOCI	<u><b>(4,737,804)</b></u>	<u><b>(17,719,536)</b></u>
Other comprehensive loss for the year	<u><b>(6,338,320)</b></u>	<u><b>(18,440,532)</b></u>
<b>Total comprehensive income for the year</b>	<u><b>43,777,375</b></u>	<u><b>52,998,998</b></u>

The accompanying notes form an integral part of these financial statements.

**Statement of changes in equity  
for the year ended 31 December 2016**

	Share capital AED	Treasury shares AED	Reserves AED	Cumulative change in fair value - FVTOCI AED	Retained earnings AED	Total AED
Balance at 31 December 2014	821,096,820	-	497,786,567	(150,465,114)	51,923,788	1,220,342,061
Profit for the year	-	-	-	-	71,439,530	71,439,530
Other comprehensive loss	-	-	-	(17,719,536)	(720,996)	(18,440,532)
Total comprehensive income for the year	-	-	-	(17,719,536)	70,718,534	52,998,998
Transfer from voluntary reserve – Note 12	-	-	(10,000,000)	-	10,000,000	-
Dividends distribution	-	-	-	-	(57,476,777)	(57,476,777)
Transfer to reserves – Note 12	-	-	14,287,906	-	(14,287,906)	-
Balance at 31 December 2015	821,096,820	-	502,074,473	(168,184,650)	60,877,639	1,215,864,282
Profit for the year	-	-	-	-	50,115,695	50,115,695
Other comprehensive loss	-	-	-	(4,737,804)	(1,600,516)	(6,338,320)
Total comprehensive income for the year	-	-	-	(4,737,804)	48,515,179	43,777,375
Transfer from voluntary reserve – Note 12	-	-	(25,000,000)	-	25,000,000	-
Dividends distribution- Note 23	-	-	-	-	(73,898,714)	(73,898,714)
Transfer to reserves – Note 12	-	-	10,023,139	-	(10,023,139)	-
Purchase of treasury shares – Note 11	-	(451,248)	-	-	-	(451,248)
<b>Balance at 31 December 2016</b>	<b>821,096,820</b>	<b>(451,248)</b>	<b>487,097,612</b>	<b>(172,922,454)</b>	<b>50,470,965</b>	<b>1,185,291,695</b>

The accompanying notes form an integral part of these financial statements.

**Statement of cash flows**  
**For the year ended 31 December 2016**

	<b>2016</b>	<b>2015</b>
	<b>AED</b>	<b>AED</b>
<b>Cash flows from operating activities</b>		
Profit for the year	50,115,695	71,439,530
Adjustments for:		
Depreciation of property, plant and equipment	55,287,387	55,155,112
Finance cost	2,908,593	3,299,849
Provision for employees' end of service indemnity	710,637	1,499,715
Unrealized loss on investments at FVTPL	19,657,843	14,643,025
Loss / (gain) on disposal of investments at FVTPL	2,043,561	(8,208,752)
Interest and dividend income	(8,470,962)	(9,556,355)
	<hr/>	<hr/>
<b>Operating cash flows before changes in operating assets and liabilities</b>	<b>122,252,754</b>	<b>128,272,124</b>
(Increase)/decrease in trade and other receivables	(21,090,945)	25,895,255
Decrease in inventories	24,781,881	15,952,570
Decrease in trade and other payables	(7,763,762)	(44,089,739)
	<hr/>	<hr/>
<b>Cash generated from operations</b>	<b>118,179,928</b>	<b>126,030,210</b>
Employees' end of service indemnity paid	(1,051,074)	(906,746)
Finance cost paid	(2,908,593)	(3,299,849)
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<b>Net cash generated by operating activities</b>	<b>114,220,261</b>	<b>121,823,615</b>
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The accompanying notes form an integral part of these financial statements.

**Statement of cash flows  
for the year ended 31 December 2016 (continued)**

	2016 AED	2015 AED
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(80,182,617)	(35,215,350)
Purchase of investments carried at FVTPL	-	(1,673,663)
Purchase of investments carried at FVTOCI	(2,411,225)	(15,871,912)
Proceeds on disposal of investments in securities	8,390,279	107,120,723
Increase in fixed deposits maturity over three months	(67,000,000)	-
Interest received	4,021,595	1,592,143
Dividends received	4,449,367	7,964,212
	<hr/>	<hr/>
<b>Net cash (used in)/generated by investing activities</b>	<b>(132,732,601)</b>	<b>63,916,153</b>
	<hr/>	<hr/>
<b>Cash flows from financing activities</b>		
Board of Directors remuneration paid	(1,598,000)	(740,319)
Net movement in finance lease liability	(28,645,268)	(28,078,107)
Dividend paid	(72,198,694)	(55,252,639)
Purchase of treasury shares	(451,248)	-
	<hr/>	<hr/>
<b>Net cash used in financing activities</b>	<b>(102,893,210)</b>	<b>(84,071,065)</b>
	<hr/>	<hr/>
Net (decrease)/increase in cash and cash equivalents	(121,405,550)	101,668,703
Cash and cash equivalents at the beginning of the year	220,804,428	119,135,725
	<hr/>	<hr/>
<b>Cash and cash equivalents at the end of the year (see Note 10)</b>	<b>99,398,878</b>	<b>220,804,428</b>
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The accompanying notes form an integral part of these financial statements.

**Notes to financial statements  
for the year ended 31 December 2016**

**1. General information**

Gulf Cement Company P.S.C. (a Public Shareholding Company) - Ras Al Khaimah (the "Company") is incorporated as a public shareholding company by Emiri decree number 24/77 issued by His Highness, The Ruler of Ras Al Khaimah, U.A.E., in 1977. The address of the Company's registered office is P. O. Box 5295, Ras Al Khaimah, United Arab Emirates.

The UAE Federal Law No. 2 of 2015 ("Companies Law") has come into force on 1 July 2015. The Company has twenty four months from the effective date of the Companies Law to comply with its provisions ("the transitional provisions") and the Company has availed of these transitional provisions.

The principal activities of the Company are production and marketing of all types of cement.

**2. Application of new and revised International Financial Reporting Standards ("IFRSs")**

**2.1 New and revised IFRSs applied with no material effect on the financial statements**

The following new and revised IFRSs, which became effective for annual periods beginning on or after 1 January 2016, have been adopted in these financial statements. The application of these revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

- IFRS 14 *Regulatory Deferral Accounts*
- Amendments to IAS 1 *Presentation of Financial Statements* relating to Disclosure initiative
- Amendments to IFRS 11 *Joint arrangements* relating to accounting for acquisitions of interests in joint operations
- Amendments to IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets* relating to clarification of acceptable methods of depreciation and amortisation
- Amendments to IAS 16 *Property, Plant and Equipment* and IAS 41 *Agriculture: Bearer Plants*
- Amendments to IAS 27 *Separate Financial Statements* relating to accounting investments in subsidiaries, joint ventures and associates to be optionally accounted for using the equity method in separate financial statements
- Amendments to IFRS 10 *Consolidated Financial Statements*, IFRS 12 *Disclosure of Interests in Other Entities* and IAS 28 *Investment in Associates and Joint Ventures* relating to applying the consolidation exception for investment entities
- Annual Improvements to IFRSs 2012 – 2014 Cycle covering amendments to IFRS 5, IFRS 7, IAS 19 and IAS 34

**Notes to financial statements  
for the year ended 31 December 2016 (continued)**

**2. Application of new and revised International Financial Reporting Standards (“IFRSs”) (continued)**

**2.2 New and revised IFRS in issue but not yet effective**

The Company has not yet applied the following new and revised IFRSs that have been issued but are not yet effective:

<u>New and revised IFRSs</u>	<u>Effective for annual periods beginning on or after</u>
Annual Improvements to IFRS Standards 2014 – 2016 Cycle amending IFRS 1, IFRS 12 and IAS 28	The amendments to IFRS 1 and IAS 28 are effective for annual periods beginning on or after 1 January 2018, the amendment to IFRS 12 for annual periods beginning on or after 1 January 2017
Amendments to IAS 12 <i>Income Taxes</i> relating to the recognition of deferred tax assets for unrealised losses	1 January 2017
Amendments to IAS 7 <i>Statement of Cash Flows</i> to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities.	1 January 2017
IFRIC 22 <i>Foreign Currency Transactions and Advance Consideration</i>	1 January 2018
The interpretation addresses foreign currency transactions or parts of transactions where: <ul style="list-style-type: none"> <li>• there is consideration that is denominated or priced in a foreign currency;</li> <li>• the entity recognises a prepayment asset or a deferred income liability in respect of that consideration, in advance of the recognition of the related asset, expense or income; and</li> <li>• the prepayment asset or deferred income liability is non-monetary.</li> </ul>	
Amendments to IFRS 2 <i>Share Based Payment</i> regarding classification and measurement of share based payment transactions	1 January 2018
Amendments to IFRS 4 <i>Insurance Contracts</i> : Relating to the different effective dates of IFRS 9 and the forthcoming new insurance contracts standard.	1 January 2018

**Notes to financial statements  
for the year ended 31 December 2016 (continued)**

**2. Application of new and revised International Financial Reporting Standards (“IFRSs”) (continued)**

**2.2 New and revised IFRS in issue but not yet effective (continued)**

**New and revised IFRSs**

Amendments to IAS 40 *Investment Property*: Amends paragraph 57 to state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management’s intentions for the use of a property by itself does not constitute evidence of a change in use. The paragraph has been amended to state that the list of examples therein is non-exhaustive.

**Effective for  
annual periods  
beginning on or after  
1 January 2018**

Amendments to IFRS 7 *Financial Instruments: Disclosures* relating to disclosures about the initial application of IFRS 9

When IFRS 9 is first applied

IFRS 7 *Financial Instruments: Disclosures* relating to the additional hedge accounting disclosures (and consequential amendments) resulting from the introduction of the hedge accounting chapter in IFRS 9

When IFRS 9 is first applied

IFRS 9 *Financial Instruments* (revised versions in 2009, 2010, 2013 and 2014)

1 January 2018

IFRS 9 issued in November 2009 introduced new requirements for the classification and measurement of financial assets. IFRS 9 was subsequently amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition, and in November 2013 to include the new requirements for general hedge accounting. Another revised version of IFRS 9 was issued in July 2014 mainly to include a) impairment requirements for financial assets and b) limited amendments to the classification and measurement requirements by introducing a ‘fair value through other comprehensive income’ (FVTOCI) measurement category for certain simple debt instruments.

A finalised version of IFRS 9 which contains accounting requirements for financial instruments, replacing IAS 39 *Financial Instruments: Recognition and Measurement*. The standard contains requirements in the following areas:

- **Classification and measurement:** Financial assets are classified by reference to the business model within which they are held and their contractual cash flow characteristics. The 2014 version of IFRS 9 introduces a ‘fair value through other comprehensive income’ category for certain debt instruments. Financial liabilities are classified in a similar manner to under IAS 39, however there are differences in the requirements applying to the measurement of an entity’s own credit risk.



**Notes to financial statements  
for the year ended 31 December 2016 (continued)**

**2. Application of new and revised International Financial Reporting Standards (“IFRSs”) (continued)**

**2.2 New and revised IFRS in issue but not yet effective (continued)**

**New and revised IFRSs**

**Effective for  
annual periods  
beginning on or after**

IFRS 9 *Financial Instruments* (revised versions in 2009, 2010, 2013 and 2014) (continued)

- **Impairment:** The 2014 version of IFRS 9 introduces an 'expected credit loss' model for the measurement of the impairment of financial assets, so it is no longer necessary for a credit event to have occurred before a credit loss is recognised
- **Hedge accounting:** Introduces a new hedge accounting model that is designed to be more closely aligned with how entities undertake risk management activities when hedging financial and non-financial risk exposures.
- **Derecognition:** The requirements for the derecognition of financial assets and liabilities are carried forward from IAS 39.

IFRS 15 *Revenue from Contracts with Customers*

1 January 2018

In May 2014, IFRS 15 was issued which established a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 *Revenue*, IAS 11 *Construction Contracts* and the related interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer.
- Step 2: Identify the performance obligations in the contract.
- Step 3: Determine the transaction price.
- Step 4: Allocate the transaction price to the performance obligations in the contract.
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation.

Under IFRS 15, an entity recognises when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

1 January 2018

**Notes to financial statements  
for the year ended 31 December 2016 (continued)**

**2. Application of new and revised International Financial Reporting Standards (“IFRSs”) (continued)**

**2.2 New and revised IFRS in issue but not yet effective (continued)**

**New and revised IFRSs**

Amendments to IFRS 15 *Revenue from Contracts with Customers* to clarify three aspects of the standard (identifying performance obligations, principal versus agent considerations, and licensing) and to provide some transition relief for modified contracts and completed contracts.

**Effective for  
annual periods  
beginning on or after  
1 January 2018**

*IFRS 16 Leases*

1 January 2019

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16’s approach to lessor accounting substantially unchanged from its predecessor, IAS 17.

Amendments to IFRS 10 *Consolidated Financial Statements* and IAS 28 *Investments in Associates and Joint Ventures* (2011) relating to the treatment of the sale or contribution of assets from an investor to its associate or joint venture.

Effective date deferred indefinitely

Management anticipates that these new standards, interpretations and amendments will be adopted in the Company’s financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, except for IFRS 9, may have no material impact on the financial statements of the Company in the period of initial application.

Management anticipates that IFRS 9 will be adopted in the Company’s financial statements for the annual period beginning 1 January 2018. The application of IFRS 9 may have significant impact on amounts reported and disclosures made in the Company’s financial statements in respect of the Company’s financial assets and financial liabilities.

However, it is not practicable to provide a reasonable estimate of effects of the application of these standards until the Company performs a detailed review.

**3. Significant accounting policies**

**3.1 Statement of compliance**

The financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) and applicable requirements of the UAE Federal Law No. (2) of 2015.

**Notes to financial statements  
for the year ended 31 December 2016 (continued)**

**3. Significant accounting policies (continued)**

**3.2 Basis of preparation**

The financial statements have been prepared on the historical cost basis, except for the measurement at fair value of financial instruments and investment property. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

The principal accounting policies adopted are set out below.

**3.3 Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

*Sale of goods*

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the entity; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

*Dividend and interest revenue*

Dividend revenue from investments is recognised when the shareholder's right to receive payment has been established.

Interest revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the asset's net carrying amount.

**3.4 Operating leases**

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the income statement on a straight line basis over the shorter of the lease term or the estimated useful life of the asset.

**3.5 Leasing**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Assets held under finance leases are initially recognised as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease liability.

**Notes to financial statements  
for the year ended 31 December 2016 (continued)**

**3. Significant accounting policies (continued)**

**3.5 Leasing (continued)**

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognised immediately in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Company's general policy on borrowing costs.

**3.6 Foreign currencies**

The financial statements of the Company are presented in the currency of the primary economic environment in which the Company operates (its functional currency). For the purpose of the financial statements, the results and financial position of the Company are expressed in Arab Emirates Dirhams ("AED"), which is the functional currency of the Company and the presentation currency for the financial statements.

In preparing the financial statements of the Company, transactions in currencies other than the Company's functional currency (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

**3.7 Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the year in which they are incurred.

**3.8 Employee benefits**

*Defined contribution plan*

U.A.E. national employees of the Company are members of the Government-managed retirement pension and social security benefit scheme pursuant to Federal Labour Law No. 7 of 1999. The Company is required to contribute 12.5% of the "contribution calculation salary" of payroll costs to the retirement benefit scheme to fund the benefits. The employees and the Government contribute 5% and 2.5% of the "contribution calculation salary" respectively, to the scheme. The only obligation of the Company with respect to the retirement pension and social security scheme is to make the specified contributions (12.5%). The contributions are charged to profit or loss.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**3. Significant accounting policies (continued)**

**3.8 Employee benefits (continued)**

*Annual leave*

An accrual is made for the estimated liability for employees' entitlement to annual leave as a result of services rendered by eligible employees up to the end of the year.

*Provision for employees' end of service indemnity*

Provision is also made for the full amount of end of service benefit due to non-UAE national employees in accordance with the UAE Labour Law and is based on current remuneration and their period of service at the end of the reporting period.

The accrual relating to annual leave is disclosed as a current liability, while the provision relating to end of service indemnity is disclosed as a non-current liability.

**3.9 Property, plant and equipment**

Property, plant and equipment, except capital work in progress, are stated at their cost, less any subsequent accumulated depreciation and any subsequent identified impairment losses.

Properties in the course of construction for production or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Company's accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation is charged so as to write off the cost of assets, other than capital work in progress, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

The gain or loss arising on disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

The following useful lives are used in the calculation of depreciation:

	<u>Years</u>
Building and roads	27 – 35
Plant and machinery	5 – 15
Power stations	10 – 30
Vehicles and equipment	2 – 5
New clinker production line	20 – 30
IT computer & hardware	3

**3.10 Investment property**

Investment property, which is property held to earn rentals and/or for capital appreciation, is stated at its fair value at the end of reporting period. Gains or losses arising from changes in the fair value of investment property are included in profit or loss.

**Notes to financial statements  
for the year ended 31 December 2016 (continued)**

**3. Significant accounting policies (continued)**

**3.11 Impairment of tangible assets**

At the end of each reporting period, the Company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

**3.12 Inventories**

Finished products are stated at the lower of cost and net realisable value. Cost comprises raw materials, wages and industrial costs that contribute in transforming raw materials into finished products. Cost is calculated using the weighted average method.

Products in process are stated at the lower of cost and net realisable value. Cost comprises raw materials, wages and industrial costs that contribute in transforming raw materials into products in process.

Raw materials and consumable spare parts are stated at the lower of cost and replacement cost.

Inventories of bags, fuel and lubricants are stated at the lower of cost and net realisable value. Cost is calculated using the weighted average method.

Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

**3.13 Provisions**

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**3. Significant accounting policies (continued)**

**3.13 Provisions (continued)**

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

**3.14 Financial assets**

All financial assets are recognised and derecognised on trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the time frame established by the market concerned, and are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets of the Company are classified into the following specified categories: cash and cash equivalents, investments 'at fair value through profit or loss' (FVTPL), investments at fair value through other comprehensive income (FVTOCI) and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for financial assets other than those financial assets classified as at FVTPL.

**3.14.1 Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

**3.14.2 Financial assets at FVTPL**

Investments in equity instruments are classified as at FVTPL, unless the Company designates an investment that is not held for trading as at fair value through other comprehensive income (FVTOCI) on initial recognition.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on remeasurement recognised in profit or loss. Fair value is determined in the manner described in note 26.3.

Dividend income on investments in equity instruments at FVTPL is recognised in profit or loss when the Company's right to receive the dividends is established in accordance with IAS 18 Revenue.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**3. Significant accounting policies (continued)**

**3.14 Financial assets (continued)**

**3.14.3 Financial assets at FVTOCI**

At initial recognition, the Company can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Company manages together and has evidence of a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument or a financial guarantee.

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the cumulative changes in fair value reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the investments.

The Company has designated all investments in equity instruments that are not held for trading as at FVTOCI.

Dividends on these investments in equity instruments are recognised in profit or loss when the Company's right to receive the dividends is established in accordance with IAS 18 Revenue, unless the dividends clearly represent a recovery of part of the cost of the investment.

**3.14.4 Loans and receivables**

Loans and receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are initially measured at fair value, plus transaction costs and subsequently measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

**3.14.5 Impairment of financial assets**

Financial assets, are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the asset have been affected.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Company's past experience of collecting payments, an increase in the number of delayed payments in the portfolio, as well as observable changes in national or local economic conditions that correlate with default on receivables.



**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**3. Significant accounting policies (continued)**

**3.14 Financial assets (continued)**

**3.14.5 Impairment of financial assets (continued)**

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the financial asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

**3.14.6 Derecognition of financial assets**

The Company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire; or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognises its retained interest in the asset and an associated liability for amounts it may have to pay.

**3.15 Financial liabilities and equity instruments issued by the Company**

**3.15.1 Classification as debt or equity**

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

**3.15.2 Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

**3.15.3 Treasury shares**

Treasury shares are presented in the statement of financial position as a deduction from equity, and the acquisition of treasury shares are presented in the financial statements as a change in equity. Treasury shares are not reported as an asset. Additionally, no gain or loss is recognised in the income statement on the sale, issuance or cancellation of treasury shares and consideration received is presented in the financial statements as a change in equity.

**3. Significant accounting policies (continued)**

**3.15 Financial liabilities and equity instruments issued by the Company (continued)**

**3.15.4 Financial liabilities**

Trade and other payables and finance lease liability are classified as 'other financial liabilities' and are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost using the effective interest method with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period. Interest expense is recognised by applying the effective interest rate, except for short term payables when the recognition of interest would be immaterial.

**3.15.5 Derecognition of financial liabilities**

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire.

**3.16 Dividend distribution**

Dividend distribution to the Company's Shareholders is recognised as liability in the Company's financial statements in the period in which the dividends are approved by the Company's Shareholders.

**4. Critical accounting judgements and key sources of estimation uncertainty**

In the process of applying the Company's accounting policies, which are described in Note 3, management has made judgements that have the most significant effect on the amounts recognised in the financial statements and applied certain assumptions, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, as discussed below:

**4.1 Critical judgments in applying accounting policies**

**4.1.1 Classification of investments**

Management designates at the time of acquisition of securities whether these should be classified as at FVTOCI or FVTPL. In judging whether investments in securities are as at FVTOCI or FVTPL, Management has considered the detailed criteria for determination of such classification as set out in IFRS 9 Financial Instruments. Management is satisfied that its investments in securities are appropriately classified.

**4.1.2 Revenue recognition**

Management has considered the detailed criteria for the recognition of revenue from the sale of goods set out in International Accounting Standard 18: Revenue, and in particular whether the Company had transferred risks and rewards of ownership of the goods. Based on the acceptance by the customer of the liability for the goods sold, management is satisfied that the significant risks and rewards have been transferred and the recognition of the revenue is appropriate.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**4. Critical accounting judgements and key sources of estimation uncertainty (continued)**

**4.1 Critical judgments in applying accounting policies (continued)**

**4.1.3 Allowance for doubtful debts**

Allowance for doubtful debts is determined using a combination of factors to ensure that the trade receivables are not overstated due to uncollectability. The allowance for irrecoverable debts for all customers is based on a variety of factors, including the overall quality and aging of receivables, continuing credit evaluation of the customers' financial conditions and collateral requirements from customers in certain circumstances. Also, specific allowances for individual accounts are recorded when the Company becomes aware of the customer's inability to meet his financial obligations.

**4.1.4 Allowance for slow moving inventories**

Inventories and spares are stated at the lower of cost or net realizable value. Adjustments to reduce the cost of inventory to its realizable value, if required, are made at the product level for estimated excess, obsolescence or impaired balance. Factors influencing these adjustments include changes in demand, technological changes, physical deterioration and quality issues.

**4.2 Key sources of estimation uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

**4.2.1 Impairment of trade receivables**

An estimate of the collectible amount of trade receivables is made when collection of the full amount is no longer probable. This determination of whether these trade receivables are impaired, entails the Company evaluating the credit and liquidity position of the customers, historical recovery rates and collateral requirements from certain customers in certain circumstances. The difference between the estimated collectible amount and the carrying amount is recognised as an expense in the profit or loss. Any difference between the amounts actually collected in the future periods and the amounts expected will be recognised in the profit or loss at the time of collection.

**4.2.2 Inventories**

Inventories are stated at the lower of cost or market value. Adjustments to reduce the cost of inventory to its realisable value, if required, are made at the product group level for estimated excess, obsolescence or impaired balances. Factors influencing these adjustments include changes in demand, product pricing, physical deterioration and quality issues. Based on the above factors, the Company has arrived at certain percentages for allowance for slow moving and obsolete inventories. Revisions to these adjustments would be required if these factors differ from the estimates.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**4. Critical accounting judgements and key sources of estimation uncertainty (continued)**

**4.1 Critical judgments in applying accounting policies (continued)**

**4.2.3 *Property, plant and equipment***

The cost of property, plant and equipment is depreciated over the estimated useful life, which is based on expected usage of the asset, expected physical wear and tear, the repair and maintenance program and technological obsolescence arising from changes and the residual value. The management has not considered any residual value as it is deemed immaterial.

**4.2.4 *Valuation of unquoted equity instruments***

Valuation of unquoted equity investments is normally based on one of the following:

- Recent arms length market transactions;
- Current fair value of another instrument that is substantially the same;
- The expected cash flows discounted at current rates applicable for the items and with similar terms and risk characteristics; or
- Other valuation models

The determination of the cash flows and discount factors for unquoted equity investments requires significant estimation. The Company calibrates the valuation techniques periodically and tests them for validity using either prices from observable current market transactions in the same instrument or from other available observable market data.

**4.2.5 *Fair value of investment properties***

The best evidence of fair value is current prices in an active market for similar properties. In the absence of such information, the Company determined the amount within a range of reasonable fair value estimates. In making its judgment, the Company considered recent prices of similar properties in the same location and similar conditions, with adjustments to reflect any changes in the nature, location or economic conditions since the date of the transactions that occurred at those prices. Such estimation is based on certain assumptions, which are subject to uncertainty and might materially differ from the actual results.

## GULF CEMENT COMPANY P.S.C.

Notes to the financial statements  
for the year ended 31 December 2016 (continued)

5. Property, plant and equipment	Building and roads	Plant and machinery	Power stations	Vehicles and equipment	IT Computer & Hardware	Capital work in progress and spares	Total
	AED	AED	AED	AED	AED	AED	AED
<i>Cost</i>							
At 31 December 2014	137,205,889	892,779,988	384,870,870	16,172,383	4,697,459	14,273,378	1,449,999,967
Additions	-	19,285,029	5,697,010	-	115,000	10,118,311	35,215,350
Transfers	17,228,123	-	-	-	-	8,171,272	25,399,395
At 31 December 2015	154,434,012	912,065,017	390,567,880	16,172,383	4,812,459	32,562,961	1,510,614,712
Additions	-	14,006,593	-	87,000	425,470	65,663,554	80,182,617
Transfers	-	2,010,447	-	-	-	(2,010,447)	-
At 31 December 2016	154,434,012	928,082,057	390,567,880	16,259,383	5,237,929	96,216,068	1,590,797,329
<i>Accumulated depreciation</i>							
At 31 December 2014	115,529,379	508,267,336	61,443,530	15,315,177	2,884,506	-	703,439,928
Charge for the year	5,504,299	37,192,208	11,175,779	288,200	994,626	-	55,155,112
At 31 December 2015	121,033,678	545,459,544	72,619,309	15,603,377	3,879,132	-	758,595,040
Charge for the year	5,930,997	36,931,176	11,251,838	286,983	886,393	-	55,287,387
At 31 December 2016	126,964,675	582,390,720	83,871,147	15,890,360	4,765,525	-	813,882,427
<i>Carrying amount</i>							
At 31 December 2016	27,469,337	345,691,337	306,696,733	369,023	472,404	96,216,068	776,914,902
At 31 December 2015	33,400,334	366,605,473	317,948,571	569,006	933,327	52,562,961	752,019,672

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**5. Property, plant and equipment (continued)**

At 31 December 2016 the cost of fully depreciated property, plant and equipment that was still in use amounted to AED 478,016,772 (2015: AED 332,248,009).

Capital work-in-progress represents expenditure incurred in setting up new facilities, which are capitalised when they are put to commercial use. Depreciation on capital work-in-progress is not charged until such time as these assets are completed and transferred to the respective category of property, plant and equipment. During the year AED 2,010,447 (2015: AED 17,228,123) has been capitalised upon completion of respective capital assets.

The factory and its related buildings are constructed on plots of land leased from the Government of Ras Al Khaimah.

All property, plant and equipment are located in UAE.

**6. Investment property**

	2016 AED	2015 AED
<b>Fair value, at the end of the year</b>	<b>8,253,725</b>	<b>8,253,725</b>

Investment property represents plots of land in Ras Al Khaimah.

The fair value of the Company's investment property at 31 December 2016 has been arrived at on the basis of a valuation carried out at that date by independent valuers that are not related to the Company. The valuation was arrived at by reference to market evidence of transaction prices for similar properties. There has been no change to valuation technique during the year.

At 31 December 2016 and 2015 the Company's investment properties are classified as Level 3 in the fair value hierarchy and there were no transfers between level 1,2,3 during the year 2016 and 2015.

**7. Investments in securities**

**(i) Investments carried at fair value through other comprehensive income (FVTOCI)**

	2016 AED	2015 AED
Quoted	37,950,983	34,625,668
Unquoted	2,081,260	8,656,251
	<b>40,032,243</b>	<b>43,281,919</b>

Notes to the financial statements  
for the year ended 31 December 2016 (continued)

7. Investments in securities (continued)

(i) Investments carried at fair value through other comprehensive income (FVTOCI) (continued)

	2016 AED	2015 AED
In U.A.E.	607,500	6,000,000
In other countries	39,424,743	37,281,919
	<u>40,032,243</u>	<u>43,281,919</u>

The cumulative change in fair value of investments carried at FVTOCI amounting to AED 172,922,454 (2015: AED 168,184,650) is shown under equity.

(ii) Investments carried at fair value through profit or loss (FVTPL)

	2016 AED	2015 AED
Quoted	53,406,004	82,577,106
In U.A.E.	29,213,196	55,938,775
In other GCC countries	24,192,808	26,638,331
	<u>53,406,004</u>	<u>82,577,106</u>

Movements on investments in securities were as follows:

	2016 AED	2015 AED
Fair value of investments at the beginning of the year	125,859,025	239,568,659
Purchases made during the year	2,411,225	17,545,575
Disposals made during the year	(10,436,356)	(98,892,648)
Unrealised loss on revaluation of investments carried at FVTPL	(19,657,843)	(14,643,025)
Decrease in the fair value of investments carried at FVTOCI	(4,737,804)	(17,719,536)
<b>Fair value of investments at the end of the year</b>	<u>93,438,247</u>	<u>125,859,025</u>

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**8. Trade and other receivables**

	<b>2016</b>	<b>2015</b>
	<b>AED</b>	<b>AED</b>
Trade receivables	123,503,697	97,395,796
Other receivables	21,745,677	26,762,633
Receivable from sale of an associate	6,000,000	6,000,000
	<hr/>	<hr/>
	151,249,374	130,158,429
Receivable from sale of an associate due after one year	(5,500,000)	(5,500,000)
	<hr/>	<hr/>
	145,749,374	124,658,429
	<hr/>	<hr/>

Analysis of trade receivables are set out below:

	<b>2016</b>	<b>2015</b>
	<b>AED</b>	<b>AED</b>
Secured against unconditional bank guarantees	95,509,255	71,117,751
Secured against letter of credit	18,377,358	12,029,437
Open credit	9,617,084	14,248,608
	<hr/>	<hr/>
	123,503,697	97,395,796
	<hr/>	<hr/>

The average credit period on sales of goods is 140 days.

Before accepting any new customer, the Company normally obtains bank guarantees from the potential customers. Of the trade receivable balance at the end of year AED 29 million (2015: AED 25 million) is due from the Company's largest customer. There are 8 (2015: 6) other customers who represent about 62% (2015: 72%) of the total balance of trade receivables.

Included in the Company's trade receivable balance are debtors with a carrying amount of AED 13 million (2015: AED 11 million) which are past due at the reporting date for which the Company has not provided as there has not been a significant change in credit quality and the amounts are still considered recoverable. The past due balance of AED 13 million (2015: AED 11 million) is fully secured by bank guarantees. The average age of these receivables is 180 days (2015: 180 days).

In determining the recoverability of a trade receivable, the Company considers any change in the credit quality of the trade receivable from the date credit was initially granted upto the reporting date. Since the majority of trade receivables are secured against bank guarantees or letters of credit, the directors believe that no provision is required for the allowance for doubtful debts.



**GULF CEMENT COMPANY P.S.C.**  
**Notes to the financial statements**  
**for the year ended 31 December 2016 (continued)**

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**9. Inventories**

	2016 AED	2015 AED
Finished goods	9,053,550	8,323,772
Raw materials	15,875,539	15,915,208
Work in progress	7,446,295	35,599,884
Bags, fuel and lubricants	22,291,438	18,497,535
	<u>54,666,822</u>	<u>78,336,399</u>
Spare parts - maintenance department	125,243,942	125,740,576
Consumable items	21,123,353	21,748,702
Tools	382,359	372,680
	<u>146,749,654</u>	<u>147,861,958</u>
Allowance for slow-moving inventories	(18,201,820)	(18,201,820)
	<u>128,547,834</u>	<u>129,660,138</u>
	<u>183,214,656</u>	<u>207,996,537</u>

**10. Bank balances and cash**

	2016 AED	2015 AED
Cash on hand	36,063	59,543
Bank balances:		
Current accounts	8,584,307	3,068,482
Call deposits	5,278,508	3,676,403
Short term deposits	152,500,000	214,000,000
	<u>166,362,815</u>	<u>220,744,885</u>
Total bank balances and cash	166,398,878	220,804,428
Less : Fixed deposits with maturity greater than three months	(67,000,000)	-
	<u>99,398,878</u>	<u>220,804,428</u>
Cash and cash equivalents	99,398,878	220,804,428
Bank balances		
In U.A.E.	162,682,865	218,694,846
In other GCC countries	3,679,950	2,050,039
	<u>166,362,815</u>	<u>220,744,885</u>

**GULF CEMENT COMPANY P.S.C.**  
**Notes to the financial statements**  
**for the year ended 31 December 2016 (continued)**

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**11. Share capital**

	<b>2016</b>	<b>2015</b>
	<b>AED</b>	<b>AED</b>
Issued and fully paid:		
821,096,820 ordinary shares of AED 1 each	<b>821,096,820</b>	821,096,820

During the year, the Company bought back 500,000 (2015: Nil) ordinary shares from the stock market at a total cash consideration of AED 451,248 (2015: Nil). These shares are held as treasury shares as at 31 December 2016. This buyback program of up to 10% of the Company's shares was approved by the Securities and Commodities Authority and the Company's shareholders. The fair value of these securities as at 31 December 2016 is AED 500,000

**12. Reserves**

According to the Company's Articles of Association and the requirements of the U.A.E. Federal Law No (2) of 2015, 10% of the profit for the year is transferred to the statutory reserve and another 10% to the voluntary reserve. The transfer to statutory reserve shall be suspended when it reaches 50% of the paid-up share capital. Statutory reserve is not available for distribution except as stipulated by the Law. The transfer to voluntary reserve shall be suspended by the ordinary general assembly at the recommendation of the Board of Directors or when it reaches 20% of the Company's paid-up share capital.

	<b>Statutory</b>	<b>Voluntary</b>	<b>Total</b>
	<b>reserve</b>	<b>reserve</b>	<b>AED</b>
	<b>AED</b>	<b>AED</b>	
Balance at 31 December 2014	348,241,109	149,545,458	497,786,567
Transferred to retained earnings (a)	-	(10,000,000)	(10,000,000)
Movement during the year 2015	7,143,953	7,143,953	14,287,906
	<hr/>	<hr/>	<hr/>
Balance at 31 December 2015	355,385,062	146,689,411	502,074,473
Transferred to retained earnings (a)	-	(25,000,000)	(25,000,000)
Movement during the year 2016	5,011,570	5,011,569	10,023,139
	<hr/>	<hr/>	<hr/>
<b>Balance at 31 December 2016</b>	<b>360,396,632</b>	<b>126,700,980</b>	<b>487,097,612</b>

(a) At the Annual General Meeting held on 20 April 2016, the shareholders approved the transfer of AED 25 million from voluntary reserve to retained earnings (2015: approved the transfer of AED 10 million from voluntary reserve to retained earnings).

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**13. Provision for employees' end of service indemnity**

Movements in the net liability were as follows:

	<b>2016 AED</b>	<b>2015 AED</b>
Balance, at the beginning of the year	11,767,197	11,174,228
Amounts charged to income during the year	710,637	1,499,715
Amounts paid during the year	(1,051,074)	(906,746)
	<hr/>	<hr/>
<b>Balance, at the end of the year</b>	<b>11,426,760</b>	<b>11,767,197</b>
	<hr/>	<hr/>

**14. Finance lease liability**

During 2012, The Company entered into a sale and lease back arrangement with a leasing company registered in the United Arab Emirates to finance the purchase and installation of a waste heat recovery plant. The finance charges are based on 3 months LIBOR plus a margin of 2.5% per annum. The lease is repayable on quarterly installments over the term of the lease of five years, the Company has utilized AED 146,301,950 (2015: AED 146,301,950) out of available lease facility of AED 192,500,000.

The payments due under leasing arrangement are as follows:

	<b>Minimum lease payments</b>		<b>Present value of minimum lease payments</b>	
	<b>31 December</b>		<b>31 December</b>	
	<b>2016 AED</b>	<b>2015 AED</b>	<b>2016 AED</b>	<b>2015 AED</b>
Due within one year	31,782,101	31,453,282	29,557,149	28,791,078
Due in the second through fifth year	47,673,152	78,633,205	46,275,280	75,686,619
	<hr/>	<hr/>	<hr/>	<hr/>
	79,455,253	110,086,487	75,832,429	104,477,697
Less: Embedded future finance costs	(3,622,824)	(5,608,790)	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
	75,832,429	104,477,697	75,832,429	104,477,697
	<hr/>	<hr/>	<hr/>	<hr/>

Included in the financial statements as:

	<b>2016 AED</b>	<b>2015 AED</b>
Current portion of finance lease liability	29,557,149	28,791,078
Non-current portion of finance lease liability	46,275,280	75,686,619
	<hr/>	<hr/>
	75,832,429	104,477,697
	<hr/>	<hr/>

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**15. Related party transactions**

Related parties include the Company's major Shareholders, directors and businesses controlled by them and their families over which they exercise significant management influence as well as key management personnel.

*Compensations of key management staff and Board of Directors*

	2016 AED	2015 AED
Board of Directors' remuneration	1,598,000	740,319
Attendance expenses for Board of Directors and Committees' meetings	976,205	1,106,025
Key management staff:		
Short-term benefits	2,706,313	2,589,981
Long-term benefits	513,549	521,907

**16. Trade and other payables**

	2016 AED	2015 AED
Trade payables	44,037,752	40,364,470
Dividend payable	24,878,323	23,178,303
Accrued expenses	33,257,875	47,725,816
Other payables	4,744,948	1,714,051
	<u>106,918,898</u>	<u>112,982,640</u>

The average credit period on purchase of goods is 60 days (2015: 60 days). The Company has financial risk management policies in place to ensure that all payables are paid within credit period time frame.

**17. Revenue**

An analysis of the Company's revenue is as follows:

	2016 AED	2015 AED
Local sales	142,373,735	129,385,815
Export sales	418,231,264	483,040,359
	<u>560,604,999</u>	<u>612,426,174</u>

Revenue includes AED 443,831,812 - 79% (2015: AED 534,610,929 - 87%) from 7 (2015: 6) customers.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**18. Cost of sales**

	2016 AED	2015 AED
Raw material used in production	122,384,551	130,728,359
Fuel, electricity and water	211,031,428	271,645,990
Payroll and related expenses	25,984,715	32,676,779
Spare parts consumption & Consumable	10,556,395	20,888,616
Other direct operating expenses	14,669,784	13,521,634
Depreciation of property, plant and equipment	55,287,387	55,155,112
	<hr/>	<hr/>
Total manufacturing costs	439,914,260	524,616,490
Decrease/(increase) in inventory of finished and semi-finished goods	27,423,811	(9,683,783)
	<hr/>	<hr/>
	467,338,071	514,932,707
	<hr/>	<hr/>

**19. Investment income**

	2016 AED	2015 AED
Unrealised loss on investments carried at FVTPL	(19,657,843)	(14,643,025)
(Loss)/profit on disposal of investments carried at FVTPL	(2,043,561)	8,208,752
Interest income	4,021,595	1,592,143
Dividend received	4,449,367	7,964,212
	<hr/>	<hr/>
	(13,230,442)	3,122,082
	<hr/>	<hr/>

**20. Other income**

Other income includes AED 12,000,000 (2015: AED Nil) being provision no longer required.

**21. Basic earnings per share**

	2016	2015
Profit for the year (in AED)	50,115,695	71,439,530
	<hr/>	<hr/>
Weighted average number of shares	820,984,798	821,096,820
	<hr/>	<hr/>
Basic earnings per share (in AED)	0.06	0.09
	<hr/>	<hr/>

The denominator for the purpose of calculating basic earnings per share for 2016 has been adjusted to reflect the buyback of own shares (Note 11).

There were no potentially dilutive shares as at 31 December 2016 and 2015.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**22. Social contributions**

The Social contributions (including donations and charity) made during the year amounting to AED 311,470 (2015: AED 319,639).

**23. Dividend**

At the Board meeting held on 8 February 2017, the Board of Directors proposed a cash dividend at 10% of share capital amounting to AED 82.1 million for the year ended 31 December 2016 (2016: approved cash dividends at 9% of share capital amounting to AED 73.9 million for the year 2015). The Board of Directors also proposed to transfer AED 35 million from voluntary reserve to retained earnings. It has been also proposed that the Board of Directors remuneration for the year ended 31 December 2016 to be AED 1.6 million.

**24. Commitments and contingent liabilities**

	<b>2016</b>	2015
	<b>AED</b>	AED
Letters of credit	<b>3,493,449</b>	255,395
Letters of guarantee	<b>200,000</b>	200,000

**25. Capital risk management**

The Company manages its capital to ensure that the Company will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debts and equity balance.

The capital structure of the Company consists of bank balances and cash and equity, comprising issued share capital, reserves and retained earnings.

The Company reviews the capital structure on a semi-annual basis. As part of this review, the Company considers the cost of capital and the risks associated with capital.

**26. Financial instruments**

The Company is exposed to a range of financial risks through its financial assets and financial liabilities. In particular, the key financial risk is that in the long-term its investment proceeds are not sufficient to fund the obligations arising from its investment contracts. The most important components of this financial risk are interest rate risk, equity price risk, foreign currency risk and credit risk.

These risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The risks that the Company primarily faces due to the nature of its investments and financial liabilities are interest rate risk and equity price risk.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**26. Financial instruments (continued)**

**26.1 Significant accounting policies**

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognized, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 3 to the financial statements.

**26.2 Categories of financial instruments**

	2016 AED	2015 AED
<b>Financial assets</b>		
Loans and receivables (including bank balances and cash )	303,090,978	331,139,184
Investments carried at FVTPL	53,406,004	82,577,106
Investments carried at FVTOCI	40,032,243	43,281,919
	<u>396,529,225</u>	<u>456,998,209</u>
<b>Financial liabilities</b>		
Finance lease liability	75,832,429	104,477,697
Other financial liabilities	106,303,585	111,975,935
	<u>182,136,014</u>	<u>216,453,632</u>

The directors consider that the carrying amounts of the financial assets and financial liabilities recorded in the financial statements approximate their fair values.

**26.3 Fair value measurement**

The fair values of financial assets and financial liabilities are determined as follows;

- The fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market bid prices at the close of the business on the reporting date.
- The fair values of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**26. Financial instruments (continued)**

**26.3 Fair value measurement (continued)**

*26.3.1 Fair value of the Company's financial assets that are measured at fair value on recurring basis*

Some of the Company's financial assets are measured at fair value at the end of the reporting period. The following table gives information about how the fair values of these financial assets are determined;

Financial assets	Fair value as at		Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable input	Relationship of unobservable inputs to fair value
	31 December 2016 AED'000	31 December 2015 AED'000				
Quoted equity investments – FVTOCI	37,951	34,626	Level 1	Quoted bid prices in an active market.	None.	NA
Unquoted equity investments – FVTOCI	2,081	8,656	Level 3	Net assets valuation method due to the unavailability of market and comparable financial information. Net assets values were determined based on the latest available audited/historical financial information.	Net assets value.	Higher the net assets value of the investees, higher the fair value.
Quoted equity instruments – FVTPL	53,406	82,577	Level 1	Quoted bid prices in an active market.	None.	NA



**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**26. Financial instruments (continued)**

**26.3 Fair value measurement (continued)**

*26.3.2 Fair value hierarchy*

The following table provides an analysis of financial and nonfinancial instruments that are measured subsequent to initial recognition at fair value, grouped into levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

**31 December 2016**

	Level 1 AED	Level 2 AED	Level 3 AED	Total AED
<b>Investment property</b>	-	-	8,253,725	8,253,725
<b>Financial assets at FVTPL</b>	53,406,004	-	-	53,406,004
<b>FVTOCI</b>				
Quoted equities	37,950,983	-	-	37,950,983
Unquoted equities	-	-	2,081,260	2,081,260
	<u>91,356,987</u>	<u>-</u>	<u>10,334,985</u>	<u>101,691,972</u>

**31 December 2015**

	Level 1 AED	Level 2 AED	Level 3 AED	Total AED
<b>Investment property</b>	-	-	8,253,725	8,253,725
<b>Financial assets at FVTPL</b>	82,577,106	-	-	82,577,106
<b>FVTOCI</b>				
Quoted equities	34,625,668	-	-	34,625,668
Unquoted equities	-	-	8,656,251	8,656,251
	<u>117,202,774</u>	<u>-</u>	<u>16,909,976</u>	<u>134,112,750</u>

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**26. Financial instruments (continued)**

**26.3 Fair value measurement (continued)**

*26.3.2 Fair value hierarchy (continued)*

There were no transfers between levels during the year. There are no financial liabilities which should be measured at fair value and accordingly no disclosure is made in the above table.

**26.4 Market risk**

The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates, interest rates and equity price risk.

Market risk exposures are measured using sensitivity analysis.

There has been no change to the Company's exposure to market risks or the manner in which it manages and measures the risk.

**26.5 Foreign currency risk management**

The Company undertakes certain transactions denominated in foreign currencies. Hence, exposures to exchange rate fluctuations arise.

The carrying amounts of the Company's foreign currency denominated monetary assets and monetary liabilities at the reporting date are as follows:

	<u>Liabilities</u>		<u>Assets</u>	
	2016 AED	2015 AED	2016 AED	2015 AED
US Dollars	83,414,068	112,184,417	25,634,610	28,039,098
Euro	67,928	277,577	-	1,037,340
Kuwaiti Dinar	-	-	54,779,898	57,579,097
Japanese Yen	32,148	12,253	-	-
Others	-	-	10,238,463	5,821,686

**26.6 Foreign currency sensitivity analysis**

The Company is mainly exposed to United States Dollars (USD), Kuwaiti Dinar, Euro and Japanese Yen. Based on the sensitivity analysis to a 10% increase or decrease in the AED against Kuwaiti Dinar, Euro and Japanese Yen, the Company's profit for the year ended 31 December 2016 and equity as of 31 December 2016 would have increased or decreased by approximately AED 6.5 million (2015: AED 6 million). There is no impact on USD because of dollar peg. 10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% change in foreign currency rates.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**26. Financial instruments (continued)**

**26.7 Interest rate risk management**

The Company's exposure to interest rate risk is limited to call and short term deposits with banks at fixed interest rates and borrowings at floating rates of interest linked to LIBOR for some facilities and EIBOR for certain other facilities. At 31 December 2016 bank deposits carried an interest rate in the range of 1.8% to 2.25% per annum (31 December 2015: 1.25% to 1.5% per annum).

The Company's sensitivity to interest rates has not changed significantly from the prior year.

**26.8 Credit risk management**

Credit risk refers to the risk that a counter party will default on its contractual obligations resulting in financial loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. The Company's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by the management annually.

The credit risk associated with the Company's trade receivables is considered limited as the Company holds receivables amounting to AED 113,886,613 (2015: AED 83,147,188) fully covered by unconditional bank guarantees or letters of credit to secure the collectability of these trade receivables. Ongoing credit evaluation is performed on the financial condition of trade receivable.

Credit risk with respect to concentration of trade receivables by geographical area is as follows:

	2016 AED	2015 AED
United Arab Emirates	95,386,829	72,251,401
Other Gulf Cooperation Council countries	28,116,868	25,144,395
	<u>123,503,697</u>	<u>97,395,796</u>

At the reporting date, 9 customers accounted for 85% of total outstanding trade receivables (2015: 7 customers, 98%).

The credit risk on liquid funds is limited because the counter parties are banks registered in United Arab Emirates or other GCC Countries.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**26. Financial instruments (continued)**

**26.9 Liquidity risk management**

Ultimate responsibility for liquidity risk management rests with the board of directors, which has built an appropriate liquidity risk management framework for the management of the Company's short, medium and long-term funding and liquidity management requirements. The Company manages liquidity risk by maintaining adequate reserves by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The table below summarises the maturity profile of the Company's financial instruments. The contractual maturities of the financial instruments have been determined on the basis of the remaining period at the reporting date to the contractual maturity date. The maturity profile is monitored by management to ensure that adequate liquidity is maintained. The maturity profile of the assets and liabilities at the reporting date based on contractual repayment arrangements was as follows:

**31 December 2016**

	Less than 30 days AED	30-180 days AED	181-360 days AED	After 360 days AED	Total AED
<b>Financial assets</b>					
Investment at FVTOCI	-	-	-	40,032,243	40,032,243
Trade and other receivables	96,356,266	13,575,809	21,260,025	5,500,000	136,692,100
Investments at FVTPL	53,406,004	-	-	-	53,406,004
Bank balances and cash	42,498,878	123,900,000	-	-	166,398,878
	<u>192,261,148</u>	<u>137,475,809</u>	<u>21,260,025</u>	<u>45,532,243</u>	<u>396,529,225</u>
<b>Financial liabilities</b>					
Trade and other payables	44,037,752	62,265,833	-	-	106,303,585
Finance lease liability	-	-	29,557,149	46,275,280	75,832,429
	<u>44,037,752</u>	<u>62,265,833</u>	<u>29,557,149</u>	<u>46,275,280</u>	<u>182,136,014</u>

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**26. Financial instruments (continued)**

**26.9 Liquidity risk management (continued)**

31 December 2015

	Less than 30 days AED	30-180 days AED	181-360 days AED	After 360 days AED	Total AED
<b>Financial assets</b>					
Investment at FVTOCI	-	-	-	43,281,919	43,281,919
Trade and other receivables	36,384,874	56,216,758	12,233,124	5,500,000	110,334,756
Investments at FVTPL	82,577,106	-	-	-	82,577,106
Bank balances and cash	67,304,428	153,500,000	-	-	220,804,428
	<u>186,266,408</u>	<u>209,716,758</u>	<u>12,233,124</u>	<u>48,781,919</u>	<u>456,998,209</u>
<b>Financial liabilities</b>					
Trade and other payables	40,364,469	71,611,466	-	-	111,975,935
Finance lease liability	-	-	28,791,078	75,686,619	104,477,697
	<u>40,364,469</u>	<u>71,611,466</u>	<u>28,791,078</u>	<u>75,686,619</u>	<u>216,453,632</u>

**26.10 Equity price risk**

*Sensitivity analysis*

At the reporting date if the equity prices are 10% higher/lower as per the assumptions mentioned below and all the other variables were held constant the Company's statement of income and comprehensive income would have increased/decreased by AED 5.34 million (2015: AED 8.25 million) and by AED 3.80 million (2015: AED 3.46 million) respectively.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**26. Financial instruments (continued)**

**26.10 Equity price risk (continued)**

***Sensitivity analysis (continued)***

*Method and assumptions for sensitivity analysis*

- The sensitivity analysis has been done based on the exposure to equity price risk as at the reporting date.
- As at the reporting date if equity prices are 10% higher/lower on the market value uniformly for all equities while all other variables are held constant, the impact on profit or loss and other comprehensive income has been shown above.
- A 10% change in equity prices has been used to give a realistic assessment as a plausible event.

**26.11 Price risk**

The Company has exposure to market price risk which has significant impact on its revenue, results of operations and cash flows which can vary with fluctuations in the market prices. These are affected by factors outside the Company's control, including the market forces of supply and demand and regulatory issues. The Company mitigates the price risk through entering into long term contracts with certain customers as well as focusing on new markets for export.

**27. Segment information**

The Company is organised into two main business segments:

Manufacturing of all types of cement and investments incorporating investments in marketable equity securities, deposits with banks and investment properties.

Notes to the financial statements  
for the year ended 31 December 2016 (continued)

27. Segment information (continued)	2016			2015		
	Manufacturing AED	Investments AED	Total AED	Manufacturing AED	Investments AED	Total AED
Segment revenue	560,604,999	-	560,604,999	612,426,174	-	612,426,174
Segment result	63,346,137	(13,230,442)	50,115,695	68,317,448	3,122,082	71,439,530
Segment assets	1,105,378,932	264,470,480	1,370,849,412	1,084,174,638	357,789,153	1,441,963,791
Unallocated assets	-	-	8,620,370	-	-	3,128,025
<b>Total assets</b>			<b>1,379,469,782</b>			<b>1,445,091,816</b>
Segment liabilities	194,178,087	-	194,178,087	229,227,534	-	229,227,534

There are no transactions between the business segments.

**Notes to the financial statements  
for the year ended 31 December 2016 (continued)**

**28. Approval of financial statements**

The financial statements were approved by the Board of Directors and authorised for issue on 8 February 2017.