

**GULF CEMENT COMPANY P.S.C.**

**Review report and interim financial information  
for the three months period ended 31 March 2018**

**GULF CEMENT COMPANY P.S.C.**

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## REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

**To the Board of Directors  
Gulf Cement Company P.S.C.  
Ras Al Khaimah  
United Arab Emirates**

### *Introduction*

We have reviewed the accompanying condensed statement of financial position of **Gulf Cement Company P.S.C. (a Public Shareholding Company) "the Company" - Ras Al Khaimah, United Arab Emirates**, as at 31 March 2018 and the related condensed statements of income, comprehensive income, changes in equity and cash flows for the three months period then ended. Management is responsible for the preparation and presentation of this interim financial information in accordance with International Accounting Standard 34, "Interim Financial Reporting". Our responsibility is to express a conclusion on this interim financial information based on our review.

### *Scope of Review*

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### *Conclusion*

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34: Interim Financial Reporting.

Deloitte & Touche (M.E.)




Signed by:  
Samir Madbak  
Registration No. 386  
13 May 2018  
Sharjah, United Arab Emirates

## GULF CEMENT COMPANY P.S.C.

Condensed statement of financial position  
at 31 March 2018

	Notes	31 March 2018 (Unaudited) AED	31 December 2017 (Audited) AED
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	6	796,027,952	796,330,646
Investment property		8,253,725	8,253,725
Trade and other receivables	7	4,500,000	4,500,000
Investments carried at fair value through other comprehensive income (FVTOCI)	8	42,171,430	39,518,251
<b>Total non-current assets</b>		<b>850,953,107</b>	<b>848,602,622</b>
<b>Current assets</b>			
Inventories	9	191,898,862	175,185,315
Trade and other receivables	7	134,462,553	151,181,354
Investments carried at fair value through profit or loss (FVTPL)	8	48,646,664	51,359,841
Bank balances and cash	10	99,296,771	78,046,829
<b>Total current assets</b>		<b>474,304,850</b>	<b>455,773,339</b>
<b>Total assets</b>		<b>1,325,257,957</b>	<b>1,304,375,961</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves</b>			
Share capital	11	821,096,820	821,096,820
Treasury shares	11	(451,248)	(451,248)
Reserves	12	460,220,302	460,220,302
Cumulative changes in fair value - FVTOCI	8	(169,809,938)	(172,867,317)
Retained earnings		29,320,104	33,617,768
<b>Total equity</b>		<b>1,140,376,040</b>	<b>1,141,616,325</b>
<b>Non-current liabilities</b>			
Provision for employees' end of service Indemnity		11,917,366	11,862,974
Finance lease liability	13	7,927,975	15,744,434
<b>Total non-current liabilities</b>		<b>19,845,341</b>	<b>27,607,408</b>
<b>Current liabilities</b>			
Finance lease liability	13	30,866,492	30,579,575
Trade and other payables	14	134,170,084	104,572,653
<b>Total current liabilities</b>		<b>165,036,576</b>	<b>135,152,228</b>
<b>Total liabilities</b>		<b>184,881,917</b>	<b>162,759,636</b>
<b>Total equity and liabilities</b>		<b>1,325,257,957</b>	<b>1,304,375,961</b>

  
 Kayed Omar Saqr Mohamed Al Qassimi  
 Chairman

The accompanying notes form an integral part of these condensed financial statements.

**GULF CEMENT COMPANY P.S.C.****Condensed statement of income (unaudited)  
for the three months period ended 31 March 2018**

	Notes	Three months period ended 31 March	
		2018 AED	2017 AED
Revenue	15	135,308,787	124,553,344
Cost of sales		(129,175,521)	(111,699,974)
Gross profit		6,133,266	12,853,370
Other operating income		1,570,225	1,843,010
Selling, general and administrative expenses		(10,489,296)	(11,719,534)
Investment (loss)/ income	16	(3,702,354)	5,497,432
Finance cost		(425,785)	(617,897)
Other income		4,001,575	261,321
<b>(Loss)/profit for the period</b>		<b>(2,912,369)</b>	<b>8,117,702</b>
<b>Basic (loss)/earnings per share</b>	17	<b>(0.004)</b>	<b>0.01</b>

The accompanying notes form an integral part of these condensed financial statements.

## GULF CEMENT COMPANY P.S.C.

**Condensed statement of comprehensive income (unaudited)  
for the three months period ended 31 March 2018**

	<b>Three months period ended 31 March</b>	
	<b>2018</b>	<b>2017</b>
	<b>AED</b>	<b>AED</b>
(Loss)/profit for the period	<u>(2,912,369)</u>	<u>8,117,702</u>
<b>Other comprehensive income:</b>		
<i>Items that will not be reclassified subsequently to profit or loss</i>		
Profit/(loss) on disposal of investment at FVTOCI	18,442	(358,793)
Increase in fair value of investments carried at FVTOCI	<u>3,057,379</u>	<u>1,228,328</u>
Total other comprehensive income	<u>3,075,821</u>	<u>869,535</u>
<b>Total comprehensive income for the period</b>	<u><u>163,452</u></u>	<u><u>8,987,237</u></u>

The accompanying notes form an integral part of these condensed financial statements.

**GULF CEMENT COMPANY P.S.C.**

**Condensed statement of changes in equity  
for the three months period ended 31 March 2018**

	Share capital AED	Treasury shares AED	Reserves AED	Cumulative changes in fair value – FVTOCI AED	Retained earnings AED	Total AED
Balance at 31 December 2016 (audited)	821,096,820	(451,248)	487,097,612	(172,922,454)	50,470,965	1,185,291,695
Profit for the period	-	-	-	-	8,117,702	8,117,702
Other comprehensive income for the period	-	-	-	1,228,328	(358,793)	869,535
Total comprehensive income for the period	-	-	-	1,228,328	7,758,909	8,987,237
Balance at 31 March 2017 (unaudited)	821,096,820	(451,248)	487,097,612	(171,694,126)	58,229,874	1,194,278,932
Balance at 31 December 2017 (audited)	821,096,820	(451,248)	460,220,302	(172,867,317)	33,617,768	1,141,616,325
Impact of adopting IFRS 9 (Note 4)	-	-	-	-	(1,403,737)	(1,403,737)
Balance at 1 January 2018 (unaudited)	821,096,820	(451,248)	460,220,302	(172,867,317)	32,214,031	1,140,212,588
Loss for the period	-	-	-	-	(2,912,369)	(2,912,369)
Other comprehensive income for the period	-	-	-	3,057,379	18,442	3,075,821
Total comprehensive income for the period	-	-	-	3,057,379	(2,893,927)	163,452
<b>Balance at 31 March 2018 (unaudited)</b>	<b>821,096,820</b>	<b>(451,248)</b>	<b>460,220,302</b>	<b>(169,809,938)</b>	<b>29,320,104</b>	<b>1,140,376,040</b>

The accompanying notes form an integral part of these condensed financial statements.

**GULF CEMENT COMPANY P.S.C.****Condensed statement of cash flows (unaudited)  
for the three months period ended 31 March 2018**

	<b>Three months period ended 31 March</b>	
	<b>2018</b>	<b>2017</b>
	<b>AED</b>	<b>AED</b>
<b>Cash flows from operating activities</b>		
(Loss)/profit for the period	(2,912,369)	8,117,702
Adjustments for:		
Depreciation of property, plant and equipment	12,659,691	12,561,310
Finance cost	425,785	617,897
Provision for employees' end of service indemnity	242,355	200,000
Unrealised loss/(gain) on investments at FVTPL	4,462,947	(2,766,208)
Loss on sale of investments in securities	719,016	26,751
Interest and dividend revenue	(1,479,609)	(2,757,975)
	<hr/>	<hr/>
<b>Operating cash flows before changes in operating assets and liabilities</b>	14,117,816	15,999,477
Decrease/(increase) in trade and other receivables	15,315,064	(13,855,464)
(Increase)/decrease in inventories	(16,713,547)	1,177,768
Increase in trade and other payables	29,784,246	24,780,675
	<hr/>	<hr/>
<b>Cash generated from operations</b>	42,503,579	28,102,456
Employees' end of service indemnity paid	(187,963)	(236,963)
Finance cost paid	(425,785)	(617,897)
	<hr/>	<hr/>
<b>Net cash generated from operating activities</b>	41,889,831	27,247,596
	<hr/>	<hr/>
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(12,356,997)	(18,605,604)
Purchase of investments at FVTOCI	(266,289)	(2,267,833)
Purchase of investments at FVTPL	(3,020,294)	(367,101)
Proceeds on disposal of investments in securities	1,240,439	3,028,348
Decrease/(increase) in fixed deposits maturity over three months	9,000,000	(29,000,000)
Dividends received	1,018,658	1,863,845
Interest received	460,951	894,130
	<hr/>	<hr/>
<b>Net cash used in investing activities</b>	(3,923,532)	(44,454,215)
	<hr/>	<hr/>
<b>Cash flows from financing activities</b>		
Net movement in the finance lease liability	(7,529,542)	(7,289,417)
Dividends paid	(186,815)	(24,323)
	<hr/>	<hr/>
<b>Net cash used in financing activities</b>	(7,716,357)	(7,313,740)
	<hr/>	<hr/>
<b>Net increase/(decrease) in cash and cash equivalents during the period</b>	30,249,942	(24,520,359)
Cash and cash equivalents at the beginning of the period	60,046,829	99,398,878
	<hr/>	<hr/>
<b>Cash and cash equivalents at the end of the period</b>	90,296,771	74,878,519
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The accompanying notes form an integral part of these condensed financial statements.



## **GULF CEMENT COMPANY P.S.C.**

### **Notes to the condensed financial statements for the three months period ended 31 March 2018**

#### **1. General information**

Gulf Cement Company P.S.C. (a Public Shareholding Company), Ras Al Khaimah (the "Company") is incorporated as a public shareholding company by Emiri decree number 24/77 issued by His Highness, The Ruler of Ras Al Khaimah, U.A.E., in 1977. The address of the Company's registered office is P. O. Box 5295 Ras Al Khaimah, United Arab Emirates.

The principal activities of the Company are production and marketing of all types of cement.

#### **2. Application of new and revised International Financial Reporting Standards ("IFRS")**

##### **2.1 New IFRS applied with material effect on the interim condensed financial statements**

IFRS 9 which has become effective on and after 1 January 2018, has been adopted in these interim condensed financial statements. The application of IFRS 9, summarised in Note 4, has not had material impact on the amounts reported for the current and prior periods but may affect the accounting for future transactions or arrangements.

IFRS 9 Financial Instruments: A new measurement category of fair value through other comprehensive income (FVTOCI) applies for debt instruments held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets. A new impairment model based on expected credit losses applies to debt instruments measured at amortised costs or FVTOCI, lease receivables, contract assets and certain written loan commitments and financial guarantee contract.

##### **2.2 New and revised IFRS applied with no material effect on the interim condensed financial statements**

The application of the following standards, has not had material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements:

- IFRS 15 Revenue Recognition: The core principle of IFRS 15 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition. Management has preliminarily assessed that sale of goods represents a single performance obligation and accordingly, revenue will be recognised for the performance obligation when control over the corresponding goods is transferred to the customer. The timing of revenue recognition of this performance obligation will be at a point in time for sale of goods when the goods are delivered to the customer. Accordingly, no impact will be observed on revenue recognition for the Company in 2018.
- Annual Improvements to IFRS Standards 2014 – 2016 Cycle amending IFRS 1 First-time Adoption of International Financial Reporting Standards and IAS 28 Investments in Associates and Joint Ventures (2015).
- Amendments to IFRS 2 Share Based Payment regarding classification and measurement of share based payment transactions.
- IFRIC 22 Foreign Currency Transactions and Advance Consideration.

## GULF CEMENT COMPANY P.S.C.

### Notes to the condensed financial statements for the three months period ended 31 March 2018 (continued)

#### 2. Application of new and revised International Financial Reporting Standards (“IFRS”) (continued)

##### 2.3 New and revised IFRSs in issue but not yet effective and not early adopted

The Company has not early applied the following new standards, amendments and interpretations that have been issued but are not yet effective:

New and revised IFRSs	Effective for annual periods beginning on or after
IFRS 16 <i>Leases</i>	1 January 2019
IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16’s approach to lessor accounting substantially unchanged from its predecessor, IAS 17.	
Amendments to IAS 40 <i>Investment Property</i> : Amends paragraph 57 to state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management’s intentions for the use of a property by itself does not constitute evidence of a change in use. The paragraph has been amended to state that the list of examples therein is non-exhaustive.	1 January 2019
Amendments to IAS 19 <i>Employee benefits</i> : relating to plan amendments, curtailments or settlements	1 January 2019
Amendments to IFRS 10 <i>Consolidated Financial Statements</i> and IAS 28 <i>Investments in Associates and Joint Ventures</i> (2011) relating to the treatment of the sale or contribution of assets from and investor to its associate or joint venture.	Effective date deferred indefinitely

Management anticipates that these new standards, interpretations and amendments will be adopted in the Company’s financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, may have no material impact on the financial statements of the Company in the period of initial application. However, it is not practicable to provide a reasonable estimate of effects of the application of these standards as the Company is in the process of performing a detailed review.

#### 3. Summary of significant accounting policies

##### 3.1 Basis of preparation

These condensed financial statements have been prepared in accordance with International Accounting Standard (IAS) No. 34, “*Interim Financial Reporting*” and also comply with the applicable requirements of the laws in the U.A.E.

## GULF CEMENT COMPANY P.S.C.

### Notes to the condensed financial statements for the three months period ended 31 March 2018 (continued)

#### 3. Summary of significant accounting policies (continued)

##### 3.1 Basis of preparation (continued)

These condensed financial statements are presented in U.A.E. Dirhams (AED) since that is the currency in which the majority of the Company's transactions are denominated.

These condensed financial statements have been prepared on the historical cost basis, except for the revaluation of certain financial instruments and investment property.

The accounting policies, presentation and methods in these condensed financial statements are consistent with those used in the audited financial statements for the year ended 31 December 2017 except for the adoption of the new IFRSs which became effective as of 1 January 2018.

These condensed financial statements do not include all the information required for full annual consolidated financial statements and should be read in conjunction with the Company's audited financial statements as at and for the year ended 31 December 2017. In addition, results for the three months period ended 31 March 2018 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2018.

As required by the Securities and Commodities Authority ("SCA") notification dated 12 October 2008, accounting policies relating to investments in securities and property, plant and equipment have been disclosed in the condensed financial statements.

##### 3.2 Property, plant and equipment

Property, plant and equipment, except properties under construction, are stated at their cost, less any subsequent accumulated depreciation and any subsequent identified impairment losses.

Properties in the course of construction for production, administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Company's accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation is charged so as to write off the cost of assets, other than properties under construction, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each period end, with the effect of any changes in estimate accounted for on a prospective basis.

The gain or loss arising on disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

The following useful lives are used in the calculation of depreciation:

	<u>Years</u>
Building and roads	27 – 35
Plant and machinery	5 – 15
Power stations	10 – 30
Vehicles and equipment	2 – 5
New clinker production line	20 – 30
IT computer & hardware	3

**GULF CEMENT COMPANY P.S.C.****Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)****3. Summary of significant accounting policies (continued)****3.3 Investment property**

Investment property, which is property held to earn rentals and/or for capital appreciation, is stated at its fair value at the reporting date. Gains or losses arising from changes in the fair value of investment property are included in profit or loss.

Investment property is located in U.A.E.

**3.4 Financial assets at FVTPL**

Investments in equity instruments are classified as at FVTPL, unless the Company designates an investment that is not held for trading as at fair value through other comprehensive income (FVTOCI) on initial recognition.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on remeasurement recognised in profit or loss.

Dividend income on investments in equity instruments at FVTPL is recognised in profit or loss when the Company's right to receive the dividends is established, unless the dividends clearly represent a recovery of part of the cost of the investment.

**3.5 Financial assets at FVTOCI**

At initial recognition, the Company can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Company manages together and has evidence of a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument or a financial guarantee.

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the cumulative changes in fair value reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the investments.

The Company has designated all investments in equity instruments that are not held for trading as at FVTOCI.

Dividends on these investments in equity instruments are recognised in profit or loss when the Company's right to receive the dividends is established, unless the dividends clearly represent a recovery of part of the cost of the investment.

## GULF CEMENT COMPANY P.S.C.

### Notes to the condensed financial statements for the three months period ended 31 March 2018 (continued)

#### 4. Impact of changes in accounting policies due to adoption of new standards

The accounting policies adopted in the preparation of the condensed financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 31 December 2017, except for the adoption of new standards effective as of 1 January 2018. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Effective 1 January 2018 the Company has adopted two new accounting standards, the impact of the adoption of these standards is elaborated below.

Other amendments and interpretations apply for the first time in 2018, but do not have an impact on the condensed financial statements of the Company.

##### 4.1 IFRS 9: Financial instruments

The Company has adopted IFRS 9 as issued by the IASB in July 2014 with a date of transition of January 1, 2018, which resulted in changes in accounting policies and adjustments to amounts previously recognized in the condensed financial information. The Company did not early adopt any of IFRS 9 requirements in previous periods, except for "Classification and measurement".

As permitted by transitional provisions of IFRS 9, the Company elected not to restate the comparative figures. Any adjustments to carrying amount of financial assets and liabilities at the date of transitions were recognized in opening retained earnings and other reserves of the current period.

The adoption of IFRS 9 has resulted in changes in accounting policies for recognition, classification and measurement of financial assets and liabilities and impairment of financial assets. IFRS 9 also significantly amends other standards dealing with financial instruments such as IFRS 7 'Financial Instruments: Disclosures'.

There were no changes to the classification and measurement of financial liabilities. The accounting policies of financial instruments as per IFRS 9 are disclosed in note 3.4 and 3.5 to the condensed financial statements. Comparatives for statement of cash flows are not affected on account of this adoption of IFRS 9.

##### Classification and measurement - Financial assets

All financial assets are recognised and derecognised on a trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs, except for those financial assets classified as at FVTPL. Transaction costs directly attributable to the acquisition of financial assets classified as at FVTPL are recognised immediately in profit or loss.

All recognised financial assets that are within the scope of IFRS 9 are required to be subsequently measured at amortised cost or fair value on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Specifically:

- (i) debt instruments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI), are subsequently measured at amortised cost;
- (ii) debt instruments that are held within a business model whose objective is both to collect the contractual cash flows and to sell the debt instruments, and that have contractual cash flows that are SPPI, are subsequently measured at fair value through other comprehensive income (FVTOCI);

## GULF CEMENT COMPANY P.S.C.

### Notes to the condensed financial statements for the three months period ended 31 March 2018 (continued)

#### 4. Impact of changes in accounting policies due to adoption of new standards (continued)

##### 4.1 IFRS 9: Financial instruments (continued)

##### Classification and measurement - Financial assets (continued)

- (iii) all other debt instruments (e.g. debt instruments managed on a fair value basis, or held for sale) and equity investments are subsequently measured at FVTPL. However, the Company may make the following irrevocable election/designation at initial recognition of a financial asset on an asset-by-asset basis:
- the Company may irrevocably elect to present subsequent changes in fair value of an equity investment that is neither held for trading nor contingent consideration recognised by an acquirer in a business combination to which IFRS 3 applies, in other comprehensive income (OCI); and
  - the Company may irrevocably designate a debt instrument that meets the amortised cost or FVTOCI criteria as measured at FVTPL if doing so eliminates or significantly reduces an accounting mismatch (referred to as the fair value option).

##### Bank balances, cash, trade and other receivables

Bank balances, cash and trade and other receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

The effective interest rate (EIR) is the rate that exactly discounts estimated future cash flows of the financial instrument through the expected life of the financial instrument or, where appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability. The future cash flows are estimated taking into account all the contractual terms of the instrument.

The calculation of the EIR includes all fees and points paid or received between parties to the contract that are incremental and directly attributable to the specific lending arrangement, transaction costs, and all other premiums or discounts. For financial assets at FVTPL transaction costs are recognised in profit or loss at initial recognition.

##### Equity instruments at FVTOCI

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the cumulative changes in fair value of securities reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the investments, but reclassified to retained earnings. The Company has designated all investments in equity instruments that are not held for trading as at FVTOCI.

Dividends on these investments in equity instruments are recognised in profit or loss when the Company's right to receive the dividends is established, unless the dividends clearly represent a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are never reclassified to profit or loss.

## GULF CEMENT COMPANY P.S.C.

### Notes to the condensed financial statements for the three months period ended 31 March 2018 (continued)

#### 4. Impact of changes in accounting policies due to adoption of new standards (continued)

##### 4.1 IFRS 9: Financial instruments (continued)

##### Debt instruments at amortised cost or at FVTOCI

The Company assesses the classification and measurement of a financial asset based on the contractual cash flow characteristics of the asset and the Company's business model for managing the asset.

For an asset to be classified and measured at amortised cost or at FVTOCI, its contractual terms should give rise to cash flows that are solely payments of principal and interest on the principal outstanding (SPPI).

At initial recognition of a financial asset, the Company determines whether newly recognised financial assets are part of an existing business model or whether they reflect the commencement of a new business model. The Company reassess its business models each reporting period to determine whether the business models have changed since the preceding period. For the current and prior reporting period the Company has not identified a change in its business models.

When a debt instrument measured at FVTOCI is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss. In contrast, for an equity investment designated as measured at FVTOCI, the cumulative gain/loss previously recognised in OCI is not subsequently reclassified to profit or loss but transferred within equity.

Debt instruments that are subsequently measured at amortised cost or at FVTOCI are subject to impairment.

Financial assets at FVTPL are:

- (i) assets with contractual cash flows that are not SPPI; or/and
- (ii) assets that are held in a business model other than held to collect contractual cash flows or held to collect and sell; or
- (iii) assets designated at FVTPL using the fair value option.

These assets are measured at fair value, with any gains/losses arising on remeasurement recognised in profit or loss.

##### Financial assets at FVTPL

Fair value option: A financial instrument with a reliably measurable fair value can be designated as FVTPL (the fair value option) on its initial recognition even if the financial instrument was not acquired or incurred principally for the purpose of selling or repurchasing. The fair value option can be used for financial assets if it eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities, or recognizing related gains and losses on a different basis (an "accounting mismatch").

##### Reclassifications

If the business model under which the Company holds financial assets changes, the financial assets affected are reclassified. The classification and measurement requirements related to the new category apply prospectively from the first day of the first reporting period following the change in business model that results in reclassifying the Company's financial assets. During the current financial year and previous accounting period, there was no change in the business model under which the Company holds financial assets and therefore no reclassifications were made.

## GULF CEMENT COMPANY P.S.C.

### Notes to the condensed financial statements for the three months period ended 31 March 2018 (continued)

#### 4. Impact of changes in accounting policies due to adoption of new standards (continued)

##### 4.1 IFRS 9: Financial instruments (continued)

##### Impairment

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an expected credit loss model (ECLs). The Company recognises loss allowances for expected credit losses on the following financial instruments that are not measured at FVTPL:

- Cash and bank balances; and
- Trade and other receivables; and

With the exception of purchased or originated credit impaired (POCI) financial assets (which are considered separately below), ECLs are required to be measured through a loss allowance at an amount equal to:

- 12-month ECL, i.e. lifetime ECL that result from those default events on the financial instrument that are possible within 12 months after the reporting date, (referred to as Stage 1); or
- full lifetime ECL, i.e. lifetime ECL that result from all possible default events over the life of the financial instrument, (referred to as Stage 2 and Stage 3).

A loss allowance for full lifetime ECL is required for a financial instrument if the credit risk on that financial instrument has increased significantly since initial recognition. For all other financial instruments, ECLs are measured at an amount equal to the 12-month ECL.

The Company has elected to measure loss allowances for cash and bank balances and trade and other receivables at an amount equal to life time ECLs.

ECLs are a probability-weighted estimate of the present value of credit losses. These are measured as the present value of the difference between the cash flows due to the Company under the contract and the cash flows that the Company expects to receive arising from the weighting of multiple future economic scenarios, discounted at the asset's EIR.

Loss allowance for financial investments measured at amortised costs are deducted from gross carrying amount of assets. For debt securities at FVTOCI, the loss allowance is recognized in the OCI, instead of reducing the carrying amount of the asset.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue costs or effort. This includes both quantitative and qualitative information and analysis, based on Company's historical experience and informed credit assessment and including forward-looking information.

For certain categories of financial asset, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Company's past experience of collecting payments, an increase in the number of delayed payments in the portfolio as well as observable changes in national or local economic conditions that correlate with default on receivables.

Impairment losses related to cash and bank balances, trade and other receivables and due from a related party, are presented separately in the interim condensed statement of income and other comprehensive income.

The Company considers a debt security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of the grade of the investment.



## **GULF CEMENT COMPANY P.S.C.**

### **Notes to the condensed financial statements for the three months period ended 31 March 2018 (continued)**

#### **4. Impact of changes in accounting policies due to adoption of new standards (continued)**

##### **4.1 IFRS 9: Financial instruments (continued)**

##### **Measurement of ECL**

The Company employs statistical models for ECL calculations. ECLs are a probability-weighted estimate of credit losses. For measuring ECL under IFRS 9, the key input would be the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD); and
- exposure at default (EAD).

These parameters will be derived from our internally developed statistical models and other historical data. They will be adjusted to reflect forward-looking information.

##### **Credit-impaired financial assets**

A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Credit-impaired financial assets are referred to as Stage 3 assets. At each reporting date, the Group assesses whether financial assets carried at amortised costs and debt securities at FVTOCI are credit-impaired. A financial asset is credit impaired when one or more events that have a detrimental impact in the estimated future cash flows of the financial asset have occurred.

##### **Derecognition of financial assets**

The Company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset measured at amortised cost or measured at FVTPL, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

On derecognition of a financial asset that is classified as FVTOCI, the cumulative gain or loss previously accumulated in the cumulative changes in fair value of securities reserve is not reclassified to profit or loss, but is reclassified to retained earnings.

##### **Presentation of allowance for ECL in the condensed financial information**

Loss allowances for ECL are presented in the in the condensed financial information as follows:

- for financial assets measured at amortised cost (loans and advances, cash and bank balances): as a deduction from the gross carrying amount of the assets;
- for debt instruments measured at FVTOCI: no loss allowance is recognised in the interim condensed statement of financial position as the carrying amount is at fair value. However, the loss allowance is included as part of the revaluation amount in revaluation reserve and recognised in other comprehensive income;

## GULF CEMENT COMPANY P.S.C.

### Notes to the condensed financial statements for the three months period ended 31 March 2018 (continued)

#### 4. Impact of changes in accounting policies due to adoption of new standards (continued)

##### 4.2 Revenue recognition

IFRS 15 “Revenue from contracts with customers” outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes current revenue recognition guidance found across several Standards and Interpretations within IFRSs. It establishes a new five-step model that will apply to revenue arising from contracts with customers:

**Step 1 Identify the contract with a customer:** A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for each of those rights and obligations.

**Step 2 Identify the performance obligations in the contract:** A performance obligation in a contract is a promise to transfer a good or service to the customer.

**Step 3 Determine the transaction price:** Transaction price is the amount of consideration to which the Group expects to be entitled in exchange for transferring the promised goods and services to a customer, excluding amounts collected on behalf of third parties.

**Step 4 Allocate the transaction price to the performance obligations in the contract:** For a contract that has more than one performance obligation, the Company will allocate the transaction price to each performance obligation in an amount that depicts the consideration to which the Company expects to be entitled in exchange for satisfying each performance obligation.

**Step 5 Recognise revenue as and when the entity satisfies a performance obligation.**

The Company recognises revenue over time if any one of the following criteria is met:

- The customer simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs; or
- The Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or
- The Company's performance does not create an asset with an alternative use to the Company and the entity has an enforceable right to payment for performance obligation completed to date.
- The Company allocates the transaction price to the performance obligations in a contract based on the input method which requires revenue recognition on the basis of the Company's efforts or inputs to the satisfaction of the performance obligations. The Company estimates the total costs to complete the projects in order to determine the amount of revenue to be recognised.
- When the Company satisfies a performance obligation by delivering the promised goods and services, it creates a contract asset based on the amount of consideration earned by the performance. Where the amount of consideration received from a customer exceeds the amount of revenue recognised, this gives rise to a contract liability.
- Revenue is measured at the fair value of consideration received or receivable, taking into account the contractually agreed terms of payment. The Company assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent and has concluded that it is acting as a principal in all of its revenue arrangements.
- Revenue is recognised in the interim condensed consolidated financial statements to the extent that it is probable that the economic benefits will flow to the Company and the revenue and costs, if and when applicable, can be measured reliably.

**GULF CEMENT COMPANY P.S.C.****Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)****5. Critical accounting judgements and key sources of estimation uncertainty**

The preparation of condensed financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the audited annual financial statements for the year ended 31 December 2017, except for the adoption of IFRS 9 which has resulted in changes in accounting judgements for recognition, of financial assets and liabilities and impairment of financial assets, as set out below:

**5.1 Critical judgments in applying the Company's accounting policies in respect of IFRS 9**

- **Business model assessment:** Classification and measurement of financial assets depends on the results of the SPPI and the business model test. The Company determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgment reflecting all relevant evidence including how the performance of the assets is evaluated and their performance measured, the risks that affect the performance of the assets and how these are managed and how the managers of the assets are compensated. Monitoring is part of the Company's continuous assessment of whether the business model for which the remaining financial assets are held continues to be appropriate and if it is not appropriate whether there has been a change in business model and so a prospective change to the classification of those assets.
- **Significant increase of credit risk:** ECL are measured as an allowance equal to 12-month ECL for stage 1 assets, or lifetime ECL assets for stage 2 or stage 3 assets. An asset moves to stage 2 when its credit risk has increased significantly since initial recognition. IFRS 9 does not define what constitutes a significant increase in credit risk. In assessing whether the credit risk of an asset has significantly increased the Company takes into account qualitative and quantitative reasonable and supportable forward looking information.
- **Establishing groups of assets with similar credit risk characteristics:** When ECLs are measured on a collective basis, the financial instruments are grouped on the basis of shared risk characteristics (e.g. instrument type, credit risk grade, collateral type, date of initial recognition, remaining term to maturity, industry, geographic location of the borrower, etc). The Company monitors the appropriateness of the credit risk characteristics on an ongoing basis to assess whether they continue to be similar. This is required in order to ensure that should credit risk characteristics change there is appropriate re-segmentation of the assets. This may result in new portfolios being created or assets moving to an existing portfolio that better reflects the similar credit risk characteristics of that group of assets. Re-segmentation of portfolios and movement between portfolios is more common when there is a significant increase in credit risk (or when that significant increase reverses) and so assets move from 12-month to lifetime ECLs, or vice versa, but it can also occur within portfolios that continue to be measured on the same basis of 12-month or lifetime ECLs but the amount of ECL changes because the credit risk of the portfolios differ.
- **Models and assumptions used:** The Company uses various models and assumptions in measuring fair value of financial assets as well as in estimating ECL. Judgement is applied in identifying the most appropriate model for each type of asset, as well as for determining the assumptions used in these models, including assumptions that relate to key drivers of credit risk.

**GULF CEMENT COMPANY P.S.C.****Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)****5. Critical accounting judgements and key sources of estimation uncertainty (continued)****5.2 Key sources of estimation uncertainty in respect of IFRS 9**

The following are key estimations that the management has used in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognised in condensed consolidated interim financial statements:

- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and determining the forward looking information relevant to each scenario: When measuring ECL the Company uses reasonable and supportable forward looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect each other.
- Probability of Default: PD constitutes a key input in measuring ECL. PD is an estimate of the likelihood of default over a given time horizon, the calculation of which includes historical data, assumptions and expectations of future conditions.
- Loss Given Default: LGD is an estimate of the loss arising on default. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, taking into account cash flows from collateral and integral credit enhancements.

**6. Property, plant and equipment**

During the three months period ended 31 March 2018, additions to property, plant and equipment amounted to AED 12,356,997 (31 March 2017: AED 18,605,604) and depreciation for the three months ended 31 March 2018 amounted to AED 12,659,691 (31 March 2017: AED 12,561,310).

At 31 March 2018 the cost of fully depreciated property, plant and equipment that was still in use amounted to AED 510,828,554 (31 December 2017: AED 503,513,478).

The factory and its related buildings are constructed on plots of land leased from the Government of Ras Al Khaimah and renewable on annual basis.

All property, plant and equipment are located in U.A.E.

**7. Trade and other receivables**

	<b>31 March 2018 (unaudited) AED</b>	31 December 2017 (audited) AED
Trade receivables	116,091,434	132,647,095
Less: Allowance for doubtful debts	(940,526)	-
	<hr/> 115,150,908	<hr/> 132,647,095
Other receivables	17,811,645	17,034,259
Receivable from sale of an associate	6,000,000	6,000,000
	<hr/> 138,962,553	<hr/> 155,681,354
Receivable from sale of an associate due after one year	(4,500,000)	(4,500,000)
	<hr/> <hr/> 134,462,553	<hr/> <hr/> 151,181,354

**GULF CEMENT COMPANY P.S.C.**

**Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)**

**7. Trade and other receivables (continued)**

The credit risk associated with the Company's trade receivables is considered limited as the Company holds trade receivables amounting to AED 101 million (31 December 2017: AED 109 million) fully covered by unconditional bank guarantees or letter of credit from the customers to secure the collectibility of these trade receivables.

During the period, the Company has recognised expected credit loss (ECL) amounted to AED 1,403,737 as a result of the first-time application of IFRS 9 effectively as at 1 January 2018. The ECL amount was charged to the current period opening retained earnings.

**8. Investments in securities**

**a) Investments carried at fair value through other comprehensive income (FVTOCI)**

	<b>31 March 2018 (unaudited) AED</b>	<b>31 December 2017 (audited) AED</b>
Quoted – at fair value	40,090,170	37,436,991
Unquoted – at fair value	2,081,260	2,081,260
	<u>42,171,430</u>	<u>39,518,251</u>
In U.A.E.	210,350	629,862
In other GCC countries	41,961,080	38,888,389
	<u>42,171,430</u>	<u>39,518,251</u>

The cumulative changes in fair value of investments carried at FVTOCI amounted to AED 169,809,938 as at 31 March 2018 (unaudited), (31 December 2017: AED 172,867,317 (audited)) is shown under equity.

**b) Investments carried at fair value through profit or loss (FVTPL)**

	<b>31 March 2018 (unaudited) AED</b>	<b>31 December 2017 (audited) AED</b>
Quoted	48,646,664	51,359,841
	<u>48,646,664</u>	<u>51,359,841</u>
In U.A.E.	29,510,010	30,326,387
In other GCC countries	19,136,654	21,033,454
	<u>48,646,664</u>	<u>51,359,841</u>

## GULF CEMENT COMPANY P.S.C.

Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)

## 9. Inventories

	31 March 2018 (unaudited) AED	31 December 2017 (audited) AED
Finished goods	2,334,671	5,033,031
Raw materials	8,073,772	9,429,631
Work in progress	23,752,890	11,032,019
Bags, fuel and lubricants	27,913,258	21,519,930
	<u>62,074,591</u>	<u>47,014,611</u>
Spare parts - maintenance department	123,674,727	121,730,799
Consumable items	23,897,153	24,182,335
Tools	454,211	459,390
	<u>148,026,091</u>	<u>146,372,524</u>
Allowance for slow-moving inventories	<u>(18,201,820)</u>	<u>(18,201,820)</u>
	<u>129,824,271</u>	<u>128,170,704</u>
	<u>191,898,862</u>	<u>175,185,315</u>

## GULF CEMENT COMPANY P.S.C.

Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)

## 10. Bank balances and cash

	31 March 2018 (unaudited) AED	31 December 2017 (audited) AED
Cash on hand	164,179	52,301
Bank balances:		
Current accounts	12,896,686	4,664,883
Call deposits	7,235,906	3,819,395
Short term deposits	79,000,000	69,510,250
	<u>99,132,592</u>	<u>77,994,528</u>
Total bank balances and cash	99,296,771	78,046,829
Less: Fixed deposits with maturity greater than three months	(9,000,000)	(18,000,000)
Cash and cash equivalents	<u>90,296,771</u>	<u>60,046,829</u>
	31 March 2018 (unaudited) AED	31 December 2017 (audited) AED
Bank balances		
In U.A.E.	92,405,579	75,496,988
In other GCC countries	6,727,013	2,497,540
	<u>99,132,592</u>	<u>77,994,528</u>

## 11. Share capital

	31 March 2018 (unaudited) AED	31 December 2017 (audited) AED
Issued and fully paid:		
821,096,820 ordinary shares of AED 1 each	821,096,820	821,096,820

During 2016, the Company bought back 500,000 ordinary shares from the stock market at a total cash consideration of AED 451,248. These shares are held as treasury shares as at 31 March 2018. This buyback programme of up to 10% of the Company's shares was approved by the Securities Commodities Authority and the Company's shareholders.

**GULF CEMENT COMPANY P.S.C.**
**Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)**
**12. Reserves**

According to the Company's Articles of Association and the requirements of the U.A.E. Federal Law No (2) of 2015, 10% of the profit of each year is transferred to the statutory reserve and another 10% to the voluntary reserve. The transfer to statutory reserve may be suspended when it reaches 50% of the paid-up share capital. Statutory reserve is not available for distribution except as stipulated by the Law. The transfer to voluntary reserve may be suspended by the ordinary general assembly at the recommendation of the Board of Directors or when it reaches 20% of the Company's paid-up share capital.

	Statutory reserve AED	Voluntary reserve AED	Total AED
Balance at 31 December 2016 (audited)	360,396,632	126,700,980	487,097,612
Balance at 31 March 2017 (unaudited)	360,396,632	126,700,980	487,097,612
Balance at 31 December 2017 (audited)	364,457,977	95,762,325	460,220,302
<b>Balance at 31 March 2018 (unaudited)</b>	<b>364,457,977</b>	<b>95,762,325</b>	<b>460,220,302</b>

Reference to Note 18 to the condensed financial statements, in their general meeting held on 11 April 2018, the shareholders have approved the Board of Directors proposal to transfer AED 50 million from voluntary reserve to retained earnings.

**13. Finance lease liability**

During 2012, The Company entered into a sale and lease back arrangement with a leasing company registered in the United Arab Emirates to finance the purchase and installation of a waste heat recovery plant. The finance charges are based on 3 months LIBOR plus a margin of 2.5% per annum. The lease is repayable on quarterly instalments over the term of the lease of five years, the Company has utilized AED 146,301,950 (31 December 2017: AED 146,301,950) out of available lease facility of AED 192,500,000.

The payments due under leasing arrangement are as follows:

	Minimum lease payments		Present value of minimum lease payments	
	31 March 2018 (unaudited) AED	31 December 2017 (audited) AED	31 March 2018 (unaudited) AED	31 December 2017 (audited) AED
Due within one year	32,046,605	31,952,205	30,866,492	30,579,575
Due in the second through fifth year	<u>8,011,651</u>	<u>15,976,103</u>	<u>7,927,975</u>	<u>15,744,434</u>
	40,058,256	47,928,308	38,794,467	46,324,009
Less: Embedded future finance costs	<u>(1,263,789)</u>	<u>(1,604,299)</u>	-	-
	<u>38,794,467</u>	<u>46,324,009</u>	<u>38,794,467</u>	<u>46,324,009</u>



**GULF CEMENT COMPANY P.S.C.****Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)****13. Finance lease liability (continued)**

Included in the condensed financial statements as:

	<b>31 March 2018 (unaudited) AED</b>	31 December 2017 (audited) AED
Current portion of finance lease liability	30,866,492	30,579,575
Non-current portion of finance lease liability	7,927,975	15,744,434
	<u>38,794,467</u>	<u>46,324,009</u>

**14. Trade and other payables**

	<b>31 March 2018 (unaudited) AED</b>	31 December 2017 (audited) AED
Trade payables	88,560,123	54,421,193
Dividend payable	27,260,570	27,447,385
Accrued expenses	12,128,165	15,810,276
Other payables	6,221,226	6,893,799
	<u>134,170,084</u>	<u>104,572,653</u>

**15. Revenue**

An analysis of the Company's revenue is as follows:

	<b>Three months period ended 31 March</b>	
	<b>2018 (unaudited) AED</b>	2017 (unaudited) AED
Local sales	44,058,726	37,759,701
Export sales	91,250,061	86,793,643
	<u>135,308,787</u>	<u>124,553,344</u>

## GULF CEMENT COMPANY P.S.C.

**Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)**

**16. Investment (loss)/income**

	<b>Three months period ended 31 March</b>	
	<b>2018</b>	<b>2017</b>
	<b>(unaudited)</b>	<b>(unaudited)</b>
	<b>AED</b>	<b>AED</b>
Unrealised (loss)/gain on investments carried at FVTPL	<b>(4,462,947)</b>	2,766,208
Loss on disposal of investment in securities	<b>(719,016)</b>	(26,751)
Dividend income	<b>1,018,658</b>	1,863,845
Interest income	<b>460,951</b>	894,130
	<b><u>(3,702,354)</u></b>	<b><u>5,497,432</u></b>

**17. Basic earnings per share**

	<b>Three months period ended 31 March</b>	
	<b>2018</b>	<b>2017</b>
	<b>(unaudited)</b>	<b>(unaudited)</b>
(Loss)/profit for the period (in AED)	<b><u>(2,912,369)</u></b>	<b><u>8,117,702</u></b>
Weighted average number of shares	<b><u>820,596,820</u></b>	<b><u>820,596,820</u></b>
Basic (loss)/earnings per share (in AED)	<b><u>(0.004)</u></b>	<b><u>0.01</u></b>

The denominator for the purpose of calculation basic (loss)/earnings per share has been adjusted to reflect the buyback of shares (Note 11).

**18. Dividends**

At the annual general meeting held on 11 April 2018, the shareholders approved cash dividend at 8% of share capital amounting to AED 65.7 million for the year ended 31 December 2017 (2017: 10% of share capital amounting to AED 82.1 million for the year ended 31 December 2016). Shareholders also approved the Board of Directors' remuneration of AED 1.3 million for the year ended 31 December 2017 (2017: AED 1.6 million for 2016). Further, the Shareholders have approved the Board of Directors' proposal to transfer AED 50 million from voluntary reserve to retained earnings.

**GULF CEMENT COMPANY P.S.C.****Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)****19. Related party transactions**

During the period, the Company entered into the following transactions with related parties:

	<b>Three months period ended 31 March</b>	
	<b>2018</b>	<b>2017</b>
	<b>(unaudited)</b>	<b>(unaudited)</b>
	<b>AED</b>	<b>AED</b>
Attendance expenses for Board of Directors and committees' meetings	<b>562,500</b>	731,250

**20. Contingent liabilities and commitments**

	<b>31 March</b>	<b>31 December</b>
	<b>2018</b>	<b>2017</b>
	<b>(unaudited)</b>	<b>(audited)</b>
	<b>AED</b>	<b>AED</b>
Letters of credit	<b>575,292</b>	1,537,598
Letters of guarantee	<b>200,000</b>	200,000

**21. Segment information**

The Company is organised into two main business segments:

Manufacturing of all types of cement and investments incorporating investments in marketable equity securities, deposits with banks and investment properties.

Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)

21. Segment information (continued)

	Three months period ended 31 March 2018				Three months period ended 31 March 2017			
	Manufacturing (unaudited) AED	Investments (unaudited) AED	Other (unaudited) AED	Total (unaudited) AED	Manufacturing (unaudited) AED	Investments (unaudited) AED	Other (unaudited) AED	Total (unaudited) AED
Segment revenue	135,308,787	-	-	135,308,787	124,553,344	-	-	124,553,344
Segment result	789,985	(3,702,354)	-	(2,912,369)	2,620,270	5,497,432	-	8,117,702
	31 March 2018				31 December 2017			
	Manufacturing (unaudited) AED	Investments (unaudited) AED	Other (unaudited) AED	Total (unaudited) AED	Manufacturing (audited) AED	Investments (audited) AED	Other (audited) AED	Total (audited) AED
Segment assets	1,120,889,367	191,307,725	13,060,865	1,325,257,957	1,121,197,315	178,461,462	4,717,184	1,304,375,961
Segment liabilities	184,881,917	-	-	184,881,917	162,759,636	-	-	162,759,636

There are no transactions between the business segments.

## GULF CEMENT COMPANY P.S.C.

**Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)**

**22. Fair value measurement**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As such, differences can arise between book values and the fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to materially curtail the scale of its operation or to undertake a transaction on adverse terms.

*Fair value of financial instruments carried at amortised cost*

Management considers that the carrying amounts of financial assets and financial liabilities recognised at amortised cost in the condensed financial statements approximate their fair values.

*Valuation techniques and assumptions applied for the purposes of measuring fair value*

The fair values of financial assets and financial liabilities are determined using similar valuation techniques and assumptions as used in the audited annual financial statements for the year ended 31 December 2017

*Fair value of the Company's financial assets that are measured at fair value on recurring basis*

Some of the Company's financial assets are measured at fair value at the end of the reporting period. The following table gives information about how the fair values of these financial assets are determined;

Financial assets	Fair value as at		Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable input	Relationship of unobservable inputs to fair value
	31 March 2018 (Unaudited) AED'000	31 December 2017 (Audited) AED'000				
Quoted equity investments – FVTOCI	40,090	37,437	Level 1	Quoted bid prices in an active market.	None.	NA
Unquoted equity investments – FVTOCI	2,081	2,081	Level 3	Net assets valuation method.	Net assets value.	Management has used net assets valuation method, which is appropriate fair value as per management.
Quoted equity instruments – FVTPL	48,646	51,360	Level 1	Quoted bid prices in an active market.	None.	NA

## GULF CEMENT COMPANY P.S.C.

**Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)**

**22. Fair value measurement (continued)**

*Fair value hierarchy*

The following table provides an analysis of financial and nonfinancial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

**31 March 2018 (unaudited):**

	Level 1 AED	Level 2 AED	Level 3 AED	Total AED
<b>Investment property</b>	-	-	8,253,725	8,253,725
<b>Financial assets at FVTPL</b>	48,646,664	-	-	48,646,664
<b>FVTOCI</b>				
Quoted equities	40,090,170	-	-	40,090,170
Unquoted equities	-	-	2,081,260	2,081,260
	<u>88,736,834</u>	<u>-</u>	<u>10,334,985</u>	<u>99,071,819</u>

**31 December 2017 (audited)**

	Level 1 AED	Level 2 AED	Level 3 AED	Total AED
Investment property	-	-	8,253,725	8,253,725
Financial assets at FVTPL	51,359,841	-	-	51,359,841
<b>FVTOCI</b>				
Quoted equities	37,436,991	-	-	37,436,991
Unquoted equities	-	-	2,081,260	2,081,260
	<u>88,796,832</u>	<u>-</u>	<u>10,334,985</u>	<u>99,131,817</u>

There were no transfers between the levels during the year. There are no financial liabilities which should be measured at fair value and accordingly no disclosure is made in the above table.

**GULF CEMENT COMPANY P.S.C.****Notes to the condensed financial statements  
for the three months period ended 31 March 2018 (continued)****23. Seasonality of results**

Investment (loss)/income includes dividend income of AED 1,018,658 for the three months period ended 31 March 2018 (Three months period ended 31 March 2017: AED 1,863,845), which is of a seasonal nature.

**24. Approval of condensed financial statements**

The condensed financial statements were approved by the Chairman of the Board of Directors and authorised for issue on 13 May 2018.